

Products

Anti-Freeze, Recycled



Contract #: VEH18	OSD Update #: 00-6C
Expiration Date:	02/16/05
Procurement Team Leader:	Ron Whitaker (617) 720-3112
OSD Environmental Contact:	Marcia Deegler (617) 720-3356

Contract Summary: These products are included as part of Contract # VEH18A, Motor Oil, Re-Refined, Anti-freeze and Other Lubricants. This portion of the contract (Category II) provides recycled anti-freeze made from 100%-recycled ethylene glycol in both ready-to-use and concentrated forms and in 1 gallon, 55 gallon and bulk quantities. **This contract is scheduled to be re-bid in December, 2004 and a new contract in place by 2005.**

Awarded Contractor

Contractor Name	Contact Information	Recycled Anti-freeze Specifications
Antifreeze Technology Systems (ATS) One Seasons Lane Londonderry, NH 03053	Nancy Hamory Phone: 800-799-4449 or 603-432-4444 Fax: 603-432-4746 ATSNH@aol.com	<ul style="list-style-type: none"> All antifreeze meets the cooling, freeze protection, and corrosion resistance requirements of gasoline, diesel, propane and natural gas engines with or without aluminum blocks. Meets latest GM, Ford, Chrysler specifications Meets 11 ASTM Standards Meets ASTM D3306 standards and passes the ASTM D4340 Aluminum Corrosion Test

Anti-Freeze / Washer Solution Pricing*:

Product / Manufacturer	Quantity - Pricing	
Anti-freeze, recycled ATS Ethylene Glycol, Ready-to-use (diluted)	1 Gallon	\$ 3.25
	55 Gallon drum	\$ 123.75
	Bulk (250 gal. min.)	\$ 2.25 / gal.
Anti-freeze, recycled ATS Ethylene Glycol, Concentrate	1 Gallon	\$ 5.75
	55 Gallon drum	\$ 262.35
	Bulk	not available
Windshield Washer Solution, not recycled Ready-to-Use (Taurus Brand)	1 Gallon	\$ 1.15
	55 Gallon drum	\$ 59.40
	Bulk (250 gal)	\$ 1.10 / gal.

*all pricing includes delivery

Product Description:

TechCool Recycled Engine Coolant

- Ready to Use
- Pre-Mix 50/50
- Fully Formulated
- Meets ASTM and OEM Standards
- Approved by General Motors and Penray
- Environmentally Preferable

Value-Added Service: ATS also offers a "closed loop" recycling system for the collection and recycling used antifreeze at no additional cost to customer. Call ATS for details.

Bio-Based Lubricants, Equipment and Automotive



Contract #: VEH18A **OSD Update #:** 00-6C
Expiration Date: **02/16/05 (New contract bid in process)**
Procurement Team Leader: **Ron Whitaker (617) 720-3112**
OSD Environmental Contact: **Marcia Deegler (617) 720-3356**

Contract Summary: Vegetable oils, or bio-based products as they are often referred to, are included as part of Contract # VEH18A, Motor Oil, Re-Refined, Anti-freeze and Other Lubricants to provide a value-added, environmentally preferable alternative to a variety of petroleum-based products. These products, made from corn, canola, soy, and other vegetable oils are being used to produce a wide range of lubricants.

The majority of companies manufacturing plant-based lubricants have focused primarily on industrial oils. Within this category, certain applications are best suited for plant-based lubricants. These include hydraulic oils, total loss lubricants, metalworking oils and other general oils. The bio-based lubricants contained on this contract meet original equipment manufacturer (OEM) product requirements and use the same American Society for Testing Materials (ASTM) standards as petroleum based fluids.

Users are finding that vegetable oils can offer even better performance than petroleum oils in some applications, with the added benefits of being less toxic, renewable and biodegradable, thus posing a greatly reduced threat to human health and the environment. For instance, when spilled, bio-based products pose NO an immediate threat to the surrounding environment. Conversely, spilled petroleum can contaminate streams, kill vegetation and harm wildlife and carry a costly remediation.

Contractor Information

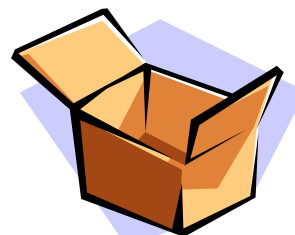
Contractor	Contact	Address	Phone / Fax	Email
Terresolve Technologies Ltd.	Mark Miller	35585-G Curtis Boulevard Eastlake, OH 44095	Phone: 1-800-661-3558 or 440-951-8633 Fax 951-4341	memiller@terresolve.com

Product Pricing (Commodity Code for Bio-based Lubricants = 400-05-10-2000)

Envirologic Product #s	Petroleum Alternative	Designated Use	Cost Delivered (Quantity Options)				
			2.6 oz.	1 qt.	5 gal. pail	55 gal. drum	Bulk*
31	Penetrant oil	General purpose			\$116.50	\$1237.50	\$22.50/gal
132	Hydraulic fluid (ISO 32)	General purpose			\$49.15	\$497.20	\$9.04/gal
146	Hydraulic fluid (ISO 32)	General purpose			\$54.60	\$557.15	\$10.13/gal
168	Hydraulic fluid (ISO 32)	General purpose			\$58.35	\$598.40	\$10.88/gal
Bio-Flush	Hydraulic flushing fluid	General purpose			\$31.91	\$319.55	\$5.81/gal
440 (replaces 410)	Two-cycle, air cooled oil	Snow mobiles, hand-held equipment	\$1.13		\$45.25	\$453.75	\$8.25/gal
268	Bar & chain oil	Chainsaw/driven			\$50.85	\$515.90	\$9.38/gal
Aqualogic 450	Two-cycle water cooled	Jet skis, motor boats			\$175.5		\$30.6/gal
50	Concrete form oil	Building sites			\$48.43	\$463.65	
500	Dust control	Dirt roads, golf cart paths			\$48.05	\$484.55	\$8.81/gal
700	Tractor oil	Caterpillar, John Deere			\$58.55	\$600.05	\$10.91/gal
			14 oz. cartridge		35# pail		
Envirologic 802	Grease	Wheel bearings, chassis	\$5.24 / unit		\$183.40 / unit		

* Bulk Minimum = 1000 Gal

Boxes, Recycled Corrugated, Storage and Archive



Contract #: OFF12	OSD Update # 02-01A
Expiration Date:	06/30/06 (w/two 12-mo. options to renew)
Procurement Team Leader:	Deborah Combra (617) 720-3305
OSD Environmental Contact:	Marcia Deegler (617) 720-3356

Contract Summary: This contract provides corrugated boxes containing the minimum 35% post-consumer material, reusable plastic crates, and environmentally preferable packing material in four categories described below.

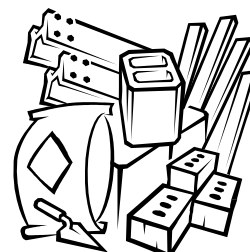
Category	Description
Category 1	Recycled, Corrugated Archival Storage Boxes
Category 2	Recycled, Corrugated Boxes (including specialty and made-to-order boxes)
Category 3	Reusable Plastic Rental Boxes/Crates
Category 4	Recycled and/or Environmentally Preferable Packing Material and/or Supplies

Contractor Name & Contact Info	Category Awarded & Products Offered	Comments
Lancaster Packaging P.O. Box 239 Hudson, MA 0174 9 Marianne Lancaster Phone: (978) 562-0100 FAX: (978) 568-8423 Lancasterpackaging@rcn.com M / WBE SOMWBA Certified	Category 2 - various sized boxes on Contract #: ØFF120200 Category 4 - Loose fill packing (biodegradable peanuts), bubble wrap (20% recycled content), various other packing materials on Contract #: ØFF120200	Prompt Pay Discount 2%-10 days
Eastern Seaboard Packaging (former M.C.B. Brokerage, Inc.) P.O. Box 175 North Andover, MA 01845 Mark Hoyt: 800-752-7225 Phone: (508)429-6600, FAX: (978) 374-7515 www.Easternseaboardpackaging.com	Category 1 - pop-up style container for archiving records on Contract #: ØFF120500 Category 2 - record storage boxes on Contract #: ØFF120500	Prompt Pay Discount 1%-10 days For orders of 360 or more call contact listed. For orders of less than 360 contact Brian Shea at (617) 727-2470
Rentacrate, Inc. 124 Prospect Street Waltham, MA 02453 Sally Peters 781-899-4477 x260 (ph) Phone: (800) 427-2832 x247, FAX: (781) 899-4695 speters@rentacrate.com	Category 3 - Reusable plastic crates and accessories; use two contract #s as follows: ST2L271 – Rental of Crates / boxes ØFF120400 – Purchase of packing supplies that accompany the crates	Delivery and pick-up of various rental moving products
Romanow Container 346 University Avenue Westwood, MA 02090-2309 Daniel L. Romanow Phone: (781) 320-9200 x112, Fax: (781) 461-5900 Danromanow@romanowcontainer.com	Category 2 - various sized boxes on Contract # ØFF120300	Prompt Pay Discount 1%-10 days

How to Use this Contract: Call the contacts above to obtain more details on products or pricing. More information is also available at www.comm-pass.com.

**** For MMARS users, the Price Agreement number is ØFF12 for encumbrance purposes only.**

Building Materials and Supplies

Contract #: FAC27
Expiration Date: 04/01/06 (w/four 24-mo. option to renew)
Procurement Team Leader: Kristal Doherty (617) 720-3128
OSD Environmental Contact: Marcia Deegler (617) 720-3356


Contract Summary: This statewide contract allows users to buy building materials and supplies in thirteen categories. The Environmentally Preferable Products listed below are available from the specified vendors according to Region. The contract also features two new categories: Certified Wood (wood that was grown on plantations with improved and third-party certified management practices) and Sustainable Roofing Products. Since the contract was awarded very recently, not all the information on the EPPs available through it has been compiled. This page will be updated and reissued in the near future.

Contractor Name/ Contacts	EPP / Recycled Products Offered
Statewide	
Albaco Fastener & Supply Co. 45 Border St./West Newton Fred Belcher (617) 965-8840	<ul style="list-style-type: none"> • Rayovac renewable rechargeable batteries & power stations • Non-toxic parts washing systems (Clearwater Technology) • LED and energy efficient exit signs
Home Depot Gary D'Avolio 888-510-8793 <u>Store Locations:</u> Avon, Bellingham, Danvers, Natick, No. Dartmouth, Quincy, Rockland, Saugus, Seekonk, Shrewsbury, Somerville, So. Attleboro, Springfield, Tewksbury, Waltham, West Roxbury. Use Store Locator at www.homedepot.com for more store information	<ul style="list-style-type: none"> • Cellulose Insulation made with post-consumer recycled paper • Reinforced gypsum/cellulose underlayment with recycled content • Cedar closet liners - naturally repels insects • Recycled rubber doormats & recycled rubber hoses • Water based sealers and water heater & blanket • Rechargeable batteries; Solar landscape lights • Low flush toilets (1.6 gal/flush) & low flow showerheads (2.5 gpm) • Faucet aerator - reduce water flow from sinks • Automatic light sensors - turn on & off with the sun • Occupancy sensor - turn on lights only when in use • Programmable thermostat - radon test kit
Jackson Lumber Tom Zappala (978) 689-1056	<ul style="list-style-type: none"> • Water based adhesives, cements • Energy saving lightbulbs • Trex recycled lumber (50% recycled plastic/50% wood) • A.C.Q. treated lumber (no creosote or arsenic)
Facility Contract Services/National Lumber Jerry McManus (781) 461-0838	<ul style="list-style-type: none"> • Maibec Industries certified wood shingles • FSC certified CollinsWood® and certified lumber • Benjamin Moore low VOC EcoSpec Paint (formerly Pristine line) • Roofing Slates made with 100% recovered polymer and rubber and more
Eastern Region	
Curtis-Newton Corporation 41 River Street, PO Box 4128 Dedham, MA 02027 Bob Naughton (617) 361-6000 (781) 461-6000	<ul style="list-style-type: none"> • Isobord - flakeboard alternative using recycled wheat and no formaldehyde • Homasote - gray wall panel made with recycled newspapers • ACQ - pressure treated lumber without arsenic or creosote • Choicedeck - decking from cedar chips & recycled milk cartons • GNR speed bumps / parking lot bumpers - recycled tires • Forest Stewardship Council - EP approved fir & hemlock lumber
Richmond Hardware (781) 843-0066	<ul style="list-style-type: none"> • Benjamin Moore low VOC EcoSpec Paint (formerly Pristine line) • Benjamin Moore recycled content paint - Super Hide & Super Spec
Certified Wood - Statewide	
Heyes Forest Products Fred Heyes (978) 544-8801	<ul style="list-style-type: none"> • Sustainable forestry (wood) products (19,000+ board feet are available) produced through an independent third party FSC certified program. Such programs improve forest management and preserve natural resources.
Sustainable Roofing Materials - Statewide	
The Garland Co. (800) 321-9336	<ul style="list-style-type: none"> • Manufacturer and distributor of high-performance sustainable roofing and flooring solutions for commercial, industrial and public properties including green design and photovoltaic systems. ISO 9000 certified.

How to Use this Contract: Contact your vendor of choice above to obtain a catalog of products and pricing.

Carpet & Flooring Products and Services, Recycled

Contract #: FAC25	OSD Update #04-04
Expiration Date:	08/01/05 (w/four 12-mo. options to renew)
Procurement Team Leader :	Kristal Doherty (617) 720-3128
OSD Environmental Contact:	Marcia Deegler (617) 720-3356



Contract Summary: This new contract covers the six product categories including modular carpet, broadloom carpet and vinyl composition flooring, most of which contain various amounts of recycled materials, as well as services associated with these **product categories**. The **services** are also available from Service Providers on the contract (labor will be subject to the current prevailing wage rate) include recycling of old carpet for virtually all carpet brands currently on the market, installation and floor preparation and cleaning, maintenance, repair and removal of carpet and flooring

The contract award was made to a pre-qualified list of thirteen (13) product manufacturers. Each of these manufacturers has designated one or more Service Providers (SPs) to sell and install their products to the Commonwealth and process all orders. Contract users may purchase any type of flooring product the Contractors supply under their awarded category, and should use the list of SPs to negotiate the best price and best value for their department. Products may be purchased as "goods only" or with installation & other services.

Product Specifications: All carpet and flooring products meet the specifications for heavy commercial traffic Class II wear, ASTM standards for flammability and static protection, stain resistance and more. Low VOC adhesives will be used and F.O.B. delivery is automatically included.

Value-Added Service: Recycling of Used/Worn Carpet: Under this new contract, **all** Service Providers are working with the manufacturers they represent to recycle virtually **all** used carpet products. The purpose is to eliminate this high volume of waste from the traditional means of disposal, which should serve to conserve landfill space and work toward the overall improvement of air quality.

Product Categories and Contractors

Product Categories	Product Description and Environmental Attributes	Awarded Manufacturers
Modular Carpet, Recycled Content Only	12 " carpet tiles All carpets offered in this category contain a minimum of 10% total Recycled Content (actual post-consumer content may vary)	C&A, Designweave, Lees, Mannington, Mohawk, Shaw
Modular Carpet, Reusable	12" carpet tiles While this carpet may not contain recycled content at the inception, it is capable of being refurbished to the point of rendering it a new carpet, thus avoiding the need and expense of purchasing new carpet.	Milliken Carpet
Broadloom Carpet, Recycled Content and Other	6' and 12' rolled goods These products must contain a minimum of 10% total recycled content, or be able to exceed that minimum within the second year of the contract.	C&A, Designweave, Interface, J&J Industries, Lees, Mannington, Mohawk, Patchcraft, Shaw
Vinyl Composition and/or Plastic Flooring and Tiles, Recycled Content Only	Vinyl tiles and Composition Flooring Plastic Tiles - Interlocking and Other All products must contain a minimum of 10% Total Recycled Content	Mannington, Selectech
Ceramic Tiles, Recycled Content Only	Ceramic Tiles All products must contain a minimum of 15% post-consumer recycled content and a total recycled content of 70%	To Be Determined

Product Categories and Contractors (continued)

Product Categories	Product Description and Environmental Attributes	Awarded Manufacturers
Rubber Flooring, Playground Gym Surfaces and Matting, Recycled Content or Renewable Materials Only	Indoor Minimum 15% post-consumer recycled rubber and/or renewable materials	Freudenberg, SafeGuard, Selectech
Rubber Flooring, Playground Gym Surfaces and Matting, Recycled Content or Renewable Materials Only	Outdoor Minimum 50% post-consumer recycled rubber and/or renewable materials	Freudenberg, SafeGuard
Services	Call SPs for details on services and pricing	

Contractors and Their Service Providers

The manufacturers awarded under this contract to supply carpet and/or flooring products with recycled content are indicated in the table below in the shaded headings. The individual Service Providers (SPs) awarded to represent those manufacturers are also listed. Complete contact information for the SPs and details on how to use this contract is available in the OSD Update at www.comm-pass.com.

C & A Floorcoverings, Inc.			
Allegheny Contract Flooring	Ayotte & King	Capital Carpet & Flooring	DiMauro Carpet & Tile
Dupont Flooring Systems	E Floors	New Bedford Floor Cover.	
Designweave Commercial Carpet			
Allegheny Contract Flooring	BloomSouth Flooring Corp.	Nova Sheen Corporation	State Contract Carpet
Freudenberg Building Systems, Inc.			
Allegheny Contract Flooring	BloomSouth Flooring	Capital Carpet & Flooring	Pavilion Floors
Interface Flooring Systems, Inc.			
Allegheny Contract Flooring	New Bedford Floor Coverings	Carpet Warehouse	Atkinson Carpet Installation
J&J / Invision			
Allegheny Contract Flooring	BloomSouth Flooring	E Floors	Nova Sheen Corporation
Xpress Flooring Contractors	New Bedford Floor Coverings	Carpet Warehouse	
Lees Carpets			
Allegheny Contract Flooring New Bedford Floor Coverings	Carpet Warehouse Nova Sheen Corporation	The Invironmentalists	E Floors
Mannington Carpets			
BloomSouth Flooring Corp.	Capital Carpet and Flooring	Nova Sheen Corporation	
Milliken Carpet			
Bloom South Flooring Corp.	New Bedford Floor Cover.	Nova Sheen Corporation	R.D. Weis Companies
State Contract Carpet			
Patcraft Commercial Carpet			
Allegheny Contract Flooring	BloomSouth Flooring Corp	Capital Carpet & Flooring	Nova Sheen Corporation
Pavilion Floors	State Contract Carpet		
SelecTech, Inc.			
Pavilion Floors	New Bedford Floor Cover.	Nova Sheen Corporation	
Shaw Industries			
Allegheny Contract Flooring	Capital Carpet & Flooring	Pavilion Floors	New Bedford Floor Cover.
Nova Sheen Corporation	State Contract Carpet		
The Mohawk Group			
BloomSouth Flooring Corp.	Capital Carpet & Flooring		

How to Use this Contract: Call one or more of the contractors above to receive price quotations, carpet or flooring samples, additional details on installation and other services and/or set up an appointment to measure the area and determine an accurate purchase price.

Cleaning Products, Environmentally Preferable

Contract #: GRO16 **OSD Update #**04-05
Expiration Date: **03/14/06 (w/six 12-mo. options to renew)**
Procurement Team Leader / OSD Environmental Contact:
Marcia Deegler (617) 720-3356



Contract Summary: This **NEW and IMPROVED** contract offers a broad selection of environmentally preferable cleaning products intended to replace the harsh chemical cleansers commonly used for the various applications described below. There are seven different manufacturers, each represented by one or more local distributors. The products now offered on the contract meet a higher environmental standard developed by the independent third party certification agency, Green Seal in their GS-37 standard for Industrial and Institutional Cleaners. Details on the standard can be viewed at www.greenseal.org/standards/industrialcleaners.htm.

In addition, the products have passed a rigorous performance test conducted by the lab at the Toxic Use Reduction Institute (TURI) at UMass Lowell. The tests included several different soil types and surfaces considered most appropriate for the type of cleaner. Virtually all products passed with scores of at least 90% cleaning efficiency or better. Complete test results and a contract summary can be found on the web at [ftp://ftp.comm-pass.com/Data/0140800009.pdf](http://ftp.comm-pass.com/Data/0140800009.pdf)

Many of the suppliers also offer a line of recycled content janitorial paper products and dispensers to go along with the cleaners to make this more of a one-stop contract. For more information, contact the vendor of your choice or one of the state contacts above.

EQUIPMENT – As of November, 2004, the awarded vendors under GRO16 will be eligible to provide equipment that is intended for use with the cleaning products for which they are awarded under the contract. A list of such equipment is being compiled as this guide goes to print and will be available for buyers to view on Comm-PASS by late November. Contact the individual vendors for details and pricing.

SUMMARY LIST OF GRO16 AWARDED CONTRACTORS

Product Manufacturer Name	Contractor Name and Address	Contact Person for the Contract	Statewide or Regional Award	Product Applications Offered Under the Contract
The Clean Environment Company, Inc. www.safegreenclean.com	Edison Chemical Co., Inc. 215 Sydney Street Dorchester, MA 02125 Subcontractor: The Durkin Company	Richard Weinfeld 1-800-266-2365 (ph) 617-265-5495 (ph) 617-265-5498 (fax) edisonchemical@aol.com	Statewide	<ul style="list-style-type: none"> General Purpose Bathroom Cleaner Glass Cleaner Carpet Cleaner Floor care system Hand soap
ECOgent Environmental Solutions, Ltd. www.ecogent.ca/index1.htm	Chemspec 901 North Newkirk Street Baltimore, MD 21205 Local NE Rep: Jim Tobin jtobin@earthlink.net 508-400-1481 (cell)	John Holibaugh 800-638-7370 x3023 (ph) 410-675-4800 x 3023 (ph) 443-540-7157 (cell) mobilechemspec@aol.com or jholibaugh@chemspecworld.com	Statewide	<ul style="list-style-type: none"> General Purpose Bathroom Cleaner Glass Cleaner Carpet Cleaner

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SUMMARY LIST OF GRO16 AWARDED CONTRACTORS (continued)

Product Manufacturer Name	Contractor Name and Address	Contact Person for the Contract	Statewide or Regional Award	Product Applications Offered Under the Contract
EnvirOx, LLC www.h2orange2.com	Atlantic Cleaning Products 50 Finnell Drive Weymouth, MA 02188	Shaun Mahoney 1-800-423-1136 (ph) 781-331-2996 (fax) shaun@atlanticcleaning.com	Central and Eastern MA	<ul style="list-style-type: none"> ▪ General Purpose ▪ Bathroom Cleaner ▪ Glass Cleaner ▪ Carpet Cleaner ▪ Sanitizer / Virucide ▪ Recycled Janitorial Papers
	New England Maintenance Depot 125 Frank B. Murray Street Springfield, MA 01103	Gary Pollard 1-800-942-2473 (ph) 413-739-3341 (ph) 413-737-5851(fax) nemntdepot@aol.com	Central and Western MA	
	Simplex 6 Commercial Street Sharon, MA 02067	Charles Rice 1-800-222-2621, 781-784-8484 (ph) 781-784-8100 (fax) crrsimplex@aol.com	Central and Eastern MA	
Boston Chemical / M.D. Stetson Company, Inc. www.mdstetson.com	M.D. Stetson Company 92 York Ave. Randolph, MA 02368	Andrea Glass 1-800-255-8651 (ph) 781-986-6161 (ph) 781-961-1764 (fax) andrea.glass@mdstetson.com	Statewide	<ul style="list-style-type: none"> ▪ General Purpose ▪ Bathroom Cleaner ▪ Glass Cleaner ▪ Carpet Cleaner ▪ Disinfectant ▪ Floor Care System ▪ Hand Soap ▪ Recycled Janitorial Papers
Rochester Midland EnviroCare www.rochestermidland.com	Casey Engineering Maintenance, Inc. (EMI) 8 Panas Road Foxborough, MA 02035	Craig Smith 1-800-333-4385 (ph) 508-543-4379 (fax) craigs@caseyemi.com	Central and Eastern MA	<ul style="list-style-type: none"> ▪ General Purpose ▪ Bathroom Cleaner ▪ Glass Cleaner ▪ Floor Care System ▪ Hand Soap ▪ Recycled Janitorial Papers ▪ PENDING – carpet cleaner and disinfectant
	Richco Products 237 Memorial Drive PO Box 1250 Springfield, MA 01101-1250	Bryan Hauschild 1-800-343-3221 (ph) 1-800-258-2480 (fax) 413-734-8241 (ph) 413-731-5511 (fax) info@richcoproducts.com	Central and Western MA	
	Rochester Midland Corp. 333 Hollenbeck Street Rochester, NY 14621 Local Rep: 19 Pleasant St. Carver, MA 02330	Robert Proulx 1-800-388-4762 508-866-5141 (ph) 508-866-3506 (fax) bproulx@rochestermidland.com	Statewide	
Cleanline Products, Inc. www.cleanlineproducts.com	Supreme Industrial Products, Inc. PO Box 382 Randolph, MA 02368 Subcontractor: Kellco Products, Inc.	Larry Stern 866-878-9100 (ph) 866-366-9537 (fax) larry@supremeindustrial.com	Statewide	<ul style="list-style-type: none"> ▪ General Purpose ▪ Bathroom Cleaner ▪ Glass Cleaner ▪ Carpet Cleaner ▪ PENDING - Disinfectant
Ramsey Company www.ramseycompany.com	Grainger Industrial Supply 55 Jackson Drive Cranford, NJ 07016	Andy Darpino 908-272-9440 (ph) 908-272-6964 (fax) darpino.a@grainger.com	Statewide	<ul style="list-style-type: none"> ▪ General Purpose ▪ Bathroom Cleaner ▪ Glass Cleaner

Compost and Mulch, Recycled

Contract #: FAC19	OSD Update # 01-08C
Expiration Date:	10/31/04 (new contract FAC24 to be awarded by Nov. 2004)
Deputy Procurement Team Leader:	Michelle Bessler (617) 720-3139
OSD Environmental Contact:	Marcia Deegler (617) 720-3356

Contract Summary: The actual title of this contract is Farm, Lawn, Garden & Outdoor Application Products, as it currently includes pesticides, recycled mulch products, and nursery items, as well as the traditional fertilizers and pesticides.

As of November 2004, a new contract #FAC24 should be awarded. It is anticipated that it will include some new ecological landscaping products, such as several different types of organic fertilizers, non-chemical pesticides, recycled rubber ground cover (also good for playground surfaces) and environmentally preferable soil erosion control products.

For more details on the current products and pricing, contact the contractor listed below. For information on the upcoming contract, call one of the OSD contacts above.

Contractor and Product Information

Contractor Information	Products	Pricing
New England Recycling 565 Winthrop Street Taunton, MA 02780 Contact: Tom Gralla (508)822-4345 (office) (508) 828-0209 (mobile phone) (508) 880-3115 fax Tgralla@glopesconst.com	Recycled Stump Mulch *	<ul style="list-style-type: none"> from \$18 - \$35 per cubic yard depending on the region
	Recycled Red/Black Dyed Mulch *	<ul style="list-style-type: none"> from \$24 to \$41 per cubic yard depending on the region
	Stump Removal Services MSA #ST1J392** Option #1 Morbark Tub Grinder: a self-contained unit with a grapple. operated by a fully licensed and Haz-Mat trained operator	<ul style="list-style-type: none"> \$2500 / day rental based upon a minimum 8 hour day \$300 / hour travel and set-up time
	Option #2 Stump Removal: 60 Yard trailer with driver to remove stumps	<ul style="list-style-type: none"> \$6 / yard disposal plus \$80 / hour portal to portal including wait time
	Option #3 30 yard Container Service: NER will drop the container on-site - the facility loads the brush in container and calls for pick-up when ready.	<ul style="list-style-type: none"> Quote provided per terms of service needed. Facility (customer) needs to provide auxiliary equipment and an operator to load the stumps for any of the three options.
Agresource, Inc. Contact: Timothy Gould 978-388-5110; 978-388-4198 fax tgould@agresourceinc.com Laughton Nursery Contact: Chris Laughton 978-692-7752; 978-692-5887 fax Northeast Nursery Contact: James Connolly 978-535-6550; 978-535-5004 fax	Compost and Compost Manufactured Loam (CML) products offered by these vendors are stable, humus-like material produced from aerobic decomposition of organic residues. They must meet the strict specifications established in the terms of the contract. (See OSD Update for details).	Pricing varies by vendor, volume and type of product offered. See the contract for full details.

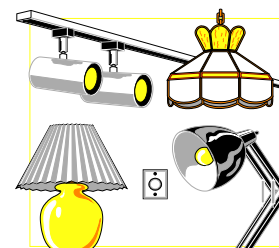
* Prices increase for delivery to the Islands.

**Stump removal services for this vendor are actually under a separate MSA contract, #ST1J392.

How to Use this Contract: See FAC19 at www.Comm-PASS.com for a comprehensive listing of products and pricing. Use the "search active contracts" link to locate FAC19.

Electrical and Lighting Supplies and Equipment, Energy Efficient

Contract #: FAC22 **OSD Update #** 00-15C
Expiration Date: **07/12/05 (w/three 24-mo. options to renew)**
Procurement Team Leader: Michelle Bessler (617) 720-3139
OSD Environmental Contact: Marcia Deegler (617) 720 - 3356



Contract Summary: This contract provides for a wide variety of lighting materials, including incandescent and fluorescent bulbs, and various ballasts, exit signs, as well as a variety of value added services.

Fluorescent bulbs use less energy and last considerably longer than incandescent bulbs. For example, to power one hundred 75-watt incandescent bulbs for 12 hours/day, 5 days/week, for one year, costs approximately \$1800/year. To power the equivalent capacity using compact fluorescent lamps (20 watts each), the cost would be \$420/year; or **a savings of \$1380 per year on electricity alone.**

Energy-Saving Products Available:

- Compact and straight fluorescent lamps
- Energy saving incandescent bulbs
- Energy Efficient Ballasts
- Energy Efficient EXIT signs & retrofit kits

Value-Added Services:

- conducts free energy audits
- provides free Return on Investment for retrofit energy efficient retrofit projects
- lighting training sessions (contact contractors or OSD)
- provide utility rebate information at www.branchelectric.com
- free trouble shooting & technical assistance

Contractor Information

Contractor	Contact	Address	Phone / Fax	Email
Graybar Electric	Stephen West	345 Harrison Ave., PO Box 9147 Boston, MA 02205	(617) 482-9320 x2230 Fax: (617) 482-9369	west@gbe.com
Northeast Electric	Chris Newport	179 Campanelli Parkway Stoughton, MA 02072	(781) 401-8500 Fax: (781) 341-5996	newport@needco.com
BJ1 Energy Solutions	Ian Murray	FDR Station, PO Box 741 New York, NY 10150	917-344-4583 Fax: 917-344-4630	BJ1energy@aol.com
Standard Electric	Steve Ayles	14 Jewel Drive Wilmington, MA 01887	(978) 658-5050 Fax: (978) 658-6477	Sayles@standardelectric.com

Product Pricing: Customers should view the catalogs of the awarded contractors to see the full product line available for each. Contractors will also send a Commonwealth price list upon request.

How to use This Contract: View OSD Update at www.comm-pass.com or contact the contractors for full details and pricing.

See the **Services Section** of this guide for the **recycling** of lamps and ballasts

Express Delivery Services

Contract #: OFF11 **OSD Update#**01-32B
Expiration Date: **04/01/05 (w/one 12-mo. options to renew)**
Procurement Team Leader: **Bob Guerard (617) 720-3321**
OSD Environmental Contact: **Marcia Deegler (617) 720-3356**



Contract Summary: This contract provides for Express, Next Day and Second Day Delivery Services through United Postal Service (UPS) at special rates for Commonwealth contract users.

Value-Added Feature: As an added value, UPS uses many products that contain recycled content and/or are reusable. Some of these include:

- UPS Letters (Next day and Second day) containing 100% total recycled content, 80% post-consumer content and are reusable.
- UPS boxes containing 100% total recycled content, 78% post-consumer content.

To see a full list of their many corporate environmental initiatives, visit their website, at www.community.ups.com.

How to Use this Contract: See OSD Update listed above for information on pricing, delivery services, training options and more at www.comm-pass.com.

Fitness Equipment, Reconditioned

Contract #: OFF14 **OSD Update:** 03-02B
Expiration Date: **08/11/05 (w/three 12-mo. options to renew)**
Procurement Team Leader: **Deborah Combra (617) 720-3305**
OSD Environmental Contact: **Dmitriy Nikolayev (617) 720-3351**



Contract Summary: This contract provides access to a wide variety of equipment, supplies and services in the following categories:

Category	Description
Category 1	Recreational Equipment, Accessories and Supplies
Category 2	Athletic Equipment, Accessories, Supplies and Services
Category 3	Physical Fitness Equipment, Accessories, Supplies and Services
Category 4	Refurbished and/or Reconditioned Equipment, Supplies and Services

Purchasing reconditioned fitness equipment (covered by Category 4 above) presents an opportunity to achieve significant savings while obtaining high quality equipment. All equipment supplied in this category will be furnished in "like-new" condition and will be warranted to free of defects and meet accepted standards and specifications. The contractor has been certified to perform equipment remanufacturing/refurbishing by the original equipment manufacturers (Cybex and Bodyguard).

Contractor Information

Contractor	Contact	Phone / Fax	Address	Products
Precision Fitness Equipment	David Aykanian	Phone: 508-655-0288 Fax: 508-655-8580	217 West Central Street Natick, MA 01760	Reconditioned treadmills, bikes, climbers

How to Use this Contract: Call the contractor for product availability and pricing.

Foodservice Equipment, Efficient

Contract #: GRO C7
Expiration Date: 03/14/06
Procurement Team Leader: Michelle Bessler (617) 720-3139
OSD Environmental Contact: Dmitriy Nikolayev (617) 720-3351



Contract Summary: The contract covers a wide range of institutional and commercial grade foodservice equipment such as but not limited to dishwashers, grills, broilers, ovens, refrigerators, freezers and ice machines. Many of the models available are energy, gas and/or water efficient. While Energy Star ® guidelines are available only for commercial solid door refrigerators at this time, in addition to refrigerators, the contractors will be able to advise you on the energy, water, or gas usage of ovens, ice machines, dishwashers and other equipment.

Company Name	Contact Person	Location	Phone Number
Atlantic Store Fixtures Co., Inc.	Colin Woodfall	Woburn, MA	781-935-4300
Holyoke Equipment Company, Inc.	Jeffrey G. Mackey	Holyoke, MA	413-536-4450
B & G Restaurant Supply Inc.	Todd Haskell	Pittsfield, MA	413-442-0390
Eastern Bakeries Supply Co. Inc.	Bob Kalustian	Boston, MA	617-742-0228
Boston Showcase Company	Alan Starr	Newton Highlands, MA	617-965-1100
Parts, Services, & Installation	Paul Ozner	Cambridge, MA	617-547-0211
Kitteredge Equipment Company, Inc.	Neal Webber	Springfield, MA	800-423-7082 x324

How to Use This Contract: Contact the contractors for full equipment catalogs and quotes. For more information including discount percentages also see the OSD Update at www.comm-pass.com.

Glass Beads, Recycled

Contract #: VEH-39 **OSD Update #:** 02-34
Expiration Date: 03/31/05
Procurement Team Leader: Ron Whitaker (617) 720-3112
OSD Environmental Contact: Marcia Deegler (617) 720-3356



Contract Summary: This contract is a multi-state award coordinated by the state of Maine. These beads are made from 100% pre-consumer recycled glass and are to be used in roadway painting operations to improve the night visibility of the paint. Potters Industries is offering one type of bead in a standard size. See below for a description and pricing.

Contractor and Product Information

Contractor Name	Contact	Bead Type & Price	Specifications
Potters Industries, Inc. PO Box 8500-S-7815 Philadelphia, PA 19178 www.pottersbeads.com	Beth Miskewicz Phone: 610-651-4700 Fax: 610-408-9723	Standard Size Beads \$0.2075 per pound	<ul style="list-style-type: none"> resistant to traffic wear and effects of weathering spherical in shape 80% true spheres as per A.S.T.M. Method of Test D-1155 silica content shall be not less than 60% refraction index ranges 1.50 to 1.60

How to Use this Contract: To order from this contract or to receive additional information on bead specifications, please contact the contractor. This summary is also provided in the OSD Update available on www.Comm-PASS.com.

Hospital Supplies, Remanufactured or Used



Contract #: HSP18	OSD Update # 01-42B
Expiration Date:	06/28/05 (w/one 12-mo. options to renew)
Procurement Team Leader:	Peter Sasso (617) 720-3307

Contract Summary: This contract offers a broad range of hospital supplies from numerous contractors. Please note that not all equipment is available nor inventoried by every contractor identified below. Within the list of items awarded to each contractor remanufactured and/or used equipment is offered - sometimes upon request and otherwise on an "as available" basis only. Depending on equipment and manufacturers these items often carry a different warranty than if purchased new.

Types of equipment available as remanufactured and/or used (may not be available from every contractor):

- Lifts and Transfer devices
- Bathing systems, Rehab equipment
- Batteries, exchanged / recycled
- Alarm Systems/Accessories
- Stretchers, Wheelchairs
- Beds: Medical/Surgery/Specialty
- Durable Medical Equipment
- Specialty Equipment, Furnishings
- Overweight Patient Equipment

Product Pricing: Cost savings can range from 10%-50% depending on equipment and vendor. Please call appropriate vendor for more information.

Contractor and Other Product and Service Information

Contractor Name / Contact		Remanufactured and/or Used Products Offered
1. Clafin Equipment Company 800-338-2372		<ul style="list-style-type: none"> • Batteries exchanged/recycled • Offers remanufactured and used equipment
2. Future Medical 888-822-7599		<ul style="list-style-type: none"> • Offers used and remanufactured equipment • Mercury reduction program
3. Geriatric Medical and Surgical Supply 800-442-1205		<ul style="list-style-type: none"> • Mercury reduction program
4. Glen Valley International, Inc. 508-624-0700	MBE	THESE VENDORS OFFER ALL THESE PRODUCTS AND SERVICES
5. H. Eric Richards, Inc.	781- 344-7400	
6. Idleinventory	888-822-7599	
7. Medical Equipment Specialists 508-842-2399	MBE	
8. McKesson HBOC	763-595-6000	
9. Westnet	508-698-3400	
		<ul style="list-style-type: none"> • Batteries exchanged/recycled • Offers as remanufactured or used equipment • Mercury reduction program

How to Use this Contract: Contact your vendor of choice above to obtain a catalog of products and pricing.

Industrial/Commercial Supplies

Contract #: FAC28	OSD Update #03-21
Expiration Date:	02/10/05 (w/four 24-mo. options to renew)
Procurement Team Leader: Michelle Bessler (617) 720-3307	
OSD Environmental Contact: Marcia Deegler (617) 720-3356	



Contract Summary: This contract offers hundreds of products in eleven categories through industrial supply houses and/or stores. Many environmentally preferable products are available, such as recycled content waste oil containers, absorbents, drums and funnels, as well as energy efficient motors, exit signs, timers, water saving devices, rechargeable batteries and more. The contractors also offer cost-free battery recycling programs and alternatives to products containing mercury wherever they are available. In addition, the contractors offer tracking and reporting of EPP purchases. Contact the suppliers for details.

Award and Pricing Information

- Three statewide and eight regional highly reliable contractors now awarded
- Prices are based on a range of discounts off the lowest available price.
- Products are available through catalogs, phone orders, or store locations.
- Awarded regions are designated as follows: #1-Pittsfield, #2 -Springfield, #3 -Worcester, #4 -Boston, and #5 -New Bedford.

Contractor Information

Contractor Name	Contact Person	Contact Info	Phone #	Email Addresses	Awarded Region
Albeco	Fred Belcher	45 Border St. West Newton, MA	617-965-8840	fred.belcher@albecofast.com	Statewide
W.W. Grainger	Andy Darpino	55 Jackson Drive Cranford, NJ 07016	908-272-9440	darino.a@grainger.com	Statewide
MSC Industrial Direct	Beverly Smith	20 Blanchard Road Burlington, MA 01803	781-938-8600	smithb@mscdirect.com	Statewide
Carr Supply	Bart Raser	547 North Street Pittsfield, MA	413-443-5611	carrsupply@aol.com	Region 1 Only
Ribco Supply	Thomas Pelczynski	163 River Rd. Clarksburg, MA	413-663-3791	tomribco@adelphia.net	Region 1 Only
Lappen Auto Supply Co., Inc.	Harris Lappen	94 Liberty St., PO Box 690356 Quincy, MA	617-471-4000	Harris@lappens.com	Regions 2, 3, 4 and 5 Only
Kaufman Co.	Dan Clark	110 Second St. Cambridge, MA	617-218-1774	danc@kaufmanco.com	Regions 2 & 4 Only
Safety Source Northeast	Bruce Kingman	PO Box 532 Sturbridge, MA	800-225-3553	sales@safetysourcenortheast.com	Regions 3 Only
Safety Inc.	Joel Myerson	20 Webster St. Peabody, MA	978-532-7330	joel@esafetyinc.com	Region 4 Only
United Rentals	David Ritz	905-907 Mass Ave. Boston, MA	401-639-4999	dritz@ur.com	Regions 2, 3 & 5 Only
Snap-on Tools	Tim Brennan	91 Cedar St. Milford, MA	877-740-1902	tim.m.brennan@snapon.com	Regions 1, 3 & 5 Only

How to Use this Contract: To order from this contract or to receive additional information on products and pricing, call the contractors to receive their product catalog. Orders can then be placed directly with the contractor of choice. Use the State Contract #FAC28 to receive the Commonwealth's discount pricing.

IT Hardware: Desktops, Laptops, Mobile Computing, Storage and Servers

Contract #:	ITC16
Expiration Date:	06/30/05
Contract Manager:	Gloria Harris (617) 720-3106
OSD Environmental Contact:	Dmitriy Nikolayev (617) 720-3351



Contract Summary: This contract covers a broad range of computer equipment and related services in the following categories:

<ul style="list-style-type: none"> Category 1 – Project Management/Integration Public Schools and Libraries Only) Category 2 – Desktops, Laptops, Tablets Category 3 – Other Mobile Computing 	<ul style="list-style-type: none"> Category 4 – Storage Technology Category 5 – Servers Category 6 – Maintenance, Integration and Incidental Hardware
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The environmental specifications for this contract were based on the *Principles for Purchasing Environmentally Preferable Computers, Monitors, and Peripherals* developed in collaboration with over 50 government agencies and institutions nationwide. The principles covered several general areas:

- **Design for the environment and human health:** elimination or reduction of harmful constituents, use of recycled and bio-based materials, design for recyclability and upgradeability, etc.
- **Energy efficiency and user health:** Energy Star compliance, minimized health risks for the users.
- **Safe and environmentally sound end-of-life (EOL) management:** availability of take-back and management services with emphasis on reuse, recycling and safe materials management.
- **Manufacturer responsibility:** compliance with environmental regulations and pollution prevention techniques, Eco-labels and third party certifications, disclosure of the use of toxic materials.

This contract, just as the previous one, requires that all equipment covered by Energy Star be shipped with the **power management features enabled**. All contractor technical support, maintenance, and integration personnel are also required to ensure Energy Star functionality is on and functional. Please ensure that your MIS department utilizes these features throughout your office.

Current Contractor Information (Hardware Only, Categories 2-5)*:

Contractor Name / Contact	Category (Manufacturer)	Address	Phone	Email
CDW Government Inc Dario Bertocchi	3 (Palm)	2 Enterprise Drive Shelton, CT 06484	800-508-2394 x87044	dariber@cdwg.com
Dell Marketing, LP Scott Morgan	2, 3, 4, 5, 6	One Dell Way Mail Stop 8707 Round Rock, TX 78682	800-981-3355 x63588	Scott_R_Morgan@dell.com
Gateway Mary Anne Flood	2, 4, 5	595 Bedford Road New Boston, NH 03070	800-211-4952	Mary.Anne.Flood@gateway.com
GovConnection Inc Kevin Fortier	2 (Toshiba Laptops)	706 Milford Rd Merrimack, NH 03054	800-800-0019 x33470	kfortier@govconnection.com
Hewlett-Packard Co. Charlie Palmer	2, 3, 5	10810 Farnam Drive Omaha, NE 68154	508-533-8470	charlie.palmer@hp.com
IBM Corporation Robert Samson	2, 5	80 State Street Albany, NY 12207	518-487-6192	RJSamson@us.ibm.com
Select Inc Patricia McNally	4 (Network Appliance)	31 Dartmouth St Westwood, MA 02090	781-326-8600 x147	tricia.mcnally@select.com
TENcorp Jake Brown	5 (Intel), 6	30 Wexford St Needham, MA, 02494	800-798-6373 x239	macontract@tencorp.com

* Contractors not awarded in Categories 1 and 6 are not shown. Additional contractors may be awarded in Categories 2-6. Please check Comm-PASS for updated contractor information.

Motor Oil, Re-Refined, Antifreeze and Other Lubricants



Contract #: VEH18	OSD Update # 00-06D
Expiration Date:	02/16/05 (extended – new contract in 2/05)
Procurement Team Leader:	Ron Whitaker (617) 720-3112
OSD Environmental Contacts:	Marcia Deegler (617) 720-3356

Contract Summary: Products available on this new contract include:

- Motor oil, various weights
- marine/specialty oils
- Hydraulic oil, gear oil
- transmission & brake fluids

Additionally, users may select **bio-based lubricants** (which are considered biodegradable and derived from non-petroleum sources) in the following categories: hydraulic oils, marine/specialty oils, greases and gear oils, and brake fluids.

Product Specifications

- All re-refined motor oils included in this contract are licensed by the American Petroleum Institute Engine Oil Licensing and Certification System (API-EOLCS) and meet the performance specifications of the major auto and equipment manufacturers. As a result, **these products will absolutely not void warranties**. Motor oils are available in quarts/cases, 5 gallons containers, 55-gallon drums and bulk quantities.
- All other oils and lubricants (including the bio-based) on the contract are certified to meet the appropriate ASTM standards and manufacturers specifications and are available in various quantities.
- Contractors will be required to **take back empty drums at no additional cost** to customers.
- Contractors offer a 300-gallon storage tank for motor oil products for contract users. Contact Dennis K. Burke for more information.

Contractor Information

Contractor Name	Contact Information	Products Offered
Dennis K. Burke 284 Eastern Ave. PO Box 6069 Chelsea, MA 02150	Ed Burke Phone: 800-289-2875 or 617-884-7800 Fax: 617-884-7638 eburke@burkeoil.com	Category 1 – Re-refined Motor Oil and Other Lubricants <ul style="list-style-type: none"> • Motor Oil, Re-refined • Hydraulic Oil, Re-refined • Transmission Fluid, Re-refined • Marine/Specialty Oil, Re-refined • Other Oils and Lubricants
Antifreeze Technology Systems One Seasons Lane Londonderry, NH 03053	Nancy Hamory Phone: 800-779-4449 or 603-432-4444 Fax: 603-432-4746 ATSNH@aol.com	Category 2 – Recycled Antifreeze <ul style="list-style-type: none"> • Recycled Antifreeze Ready-to-use • Recycled Antifreeze Concentrate • Windshield Washer Solvent
Terresolve Technologies Ltd. 35585-G Curtis Blvd. Eastlake, OH 44095	Mark Miller Phone: 800-661-3558 or 440-951-8633 Fax: 440-951-4341 memiller@terresolve.com	Category 3 – Vegetable (Bio) Based Automotive & Equipment Lubricants <ul style="list-style-type: none"> • Hydraulic Oil (3 types) • Two-cycle Oil • Bar and Chain Oil • Concrete Form Oil • Dust Control Oil • Tractor Oil Grease • Penetrant Oil

How to Use this Contract: Contact contractors or see OSD Update on Comm-PASS for more details and pricing. Upon request, OSD will supply manufacturer's letters on warranties, a video discussing the key issues and common misconceptions with this product, the names of current Commonwealth uses and other requested information.

Contract users should also consult State Contract # FAC36 for more information on how to recycle automotive waste products. Antifreeze Technology Systems' products can be referenced in more detail on the "Antifreeze, Recycled" page. Terresolve Technologies Products can be referenced in more detail on the "Bio-Based Lubricants, Equipment and Automotive" page.

Marketing / Promotional Items, Recycled



Contract #:	PRF09
Contract Title:	Marketing, Advertising, Public Relations, & Event Planning Services
Expiration Date:	6/30/05
Procurement Team Leader:	Peter Sasso, (617) 720-3307
OSD Environmental Contact:	Marcia Deegler (617) 720-3356

Contract Summary: There is wide variety of new and exciting promotional and souvenir merchandise available on this contract made with varying amounts of recycled content materials. Products range from clothing made with both recycled plastic soda bottles and organic cotton to several styles of award plaques containing up to 100% recycled plastic. See the list below for just a few of the other items featured in the colorful catalogs offered by these three contractors or visit their websites.

Contractor Information

Contractor Name	Contact	Recycled Products Offered
Greentree Marketing, Inc. 10 Central Street Framingham, MA 01701	Lee Jensen Phone: 508-877-2581 Fax: 508-877-0992 Email: ellen@greentreemarketing.com	<ul style="list-style-type: none"> Printed materials with a particular focus on school needs; e.g. info wheels on recycling, water conservation, resource preservation and more Customized promotional materials, items Graphic design
Rainbow Eco Specialties PO Box 6247 1275 Bloomfield Avenue Fairfield, NJ 07007	Jeff Brown Phone: 800-842-0527 or 973-575-8383 Fax: 973-575-6001 ecopromo@erols.com www.ecopromo.com	<ul style="list-style-type: none"> Custom printed water bottles Silk screened t-shirts, caps, tote bags Mugs of all sizes and styles, buttons
Signature Marketing 134 West Street Simsbury, CT 06070	Evelyn Golden Phone: 860-658-7172 Fax: 860-651-8376 sigcycle@aol.com www.signaturemarketing.com	<ul style="list-style-type: none"> Award plaques and clocks Imprinted pens/pencils Educational materials Novelty items

Product Pricing: Prices may vary according to the quantity and type of product being provided and should be obtained directly from the contractor.

How to Use this Contract: Please contact the contractors listed above for catalogs, brochures, pricing and other information. Customers may obtain quotes for one or all of these contractors and should negotiate costs depending on the items needed.

Office Furnishings, Remanufactured

Contract #: OFF03 **OSD Update #:** 01-19A
Expiration: 11/30/04 (w/one 12-mo. options to renew)
Procurement Team Leader: Bob Guerard (617) 720-3321
OSD Environmental Contact: Dmitriy Nikolayev (617) 720-3351



Contract Summary: The remanufactured panels on this contract represent a significant savings over the new OEM panels on the contract, yet meet the same specifications as their OEM counterparts and are available in a broad range of fabrics and design configurations.

Contractor Name	Contact	Remanufactured Products Offered
Office Resources 374 Congress Street Boston, MA 02210 <u>Manufacturer:</u> Affordable Interior Systems Hudson, MA	John McCarthy Phone: (617) 423-9100 x242 Fax: (617) 423-5590 fax Johnmccarthy@ori.com	<ul style="list-style-type: none"> • Remanufactured office panels including products from Herman Miller Equity, Herman Miller Asnew, Steelcase Avenir, & more • fabric selection virtually the same as the major OEMs • match your current workstations at an affordable price • offers versatile systems, that include a variety of accessories, UL approved wiring and labor • baked on finishes using non-toxic water based paints • Discounts for trade-in
Karen Lewis Associates 78 Lancaster Terrace Brookline, MA 02446 <u>Manufacturer:</u> Brooks Interiors, Inc.	Karen Lewis Phone: (617) 731-0147 Fax: (617) 731-0947 karen@klainc.net WBE	<ul style="list-style-type: none"> • Remanufactured office panels including products from Hayworth Unigroup • fabric selection virtually the same as the major OEMs • match your current workstations at an affordable price • offers versatile systems, that include a variety of accessories, UL approved wiring and labor • baked on finishes using non-toxic water based paints • Discounts for trade-in

How to Use this Contract: Call the contractor to receive a brochure and catalog containing the products indicated above as well as details on pricing, fabric choice and other options.



You're not really recycling unless you're buying recycled!

Office Supplies

Contract #: OFF01	OSD Update #: 01-20B
Expiration Date:	06/30/05 (To be included under new contract #OFF19 by early 2005)
Procurement Team Leader:	Bob Guerard (617) 720-3321
OSD Environmental Contact:	Marcia Deegler (617) 720-3356



Contract Summary: This contract provides Commonwealth buyers with two extensive office supply catalogs that contain hundreds of items made with recycled content, including but not limited to, those indicated below and much more. All recycled products are:

- ✓ clearly indicated in each of the catalogs with an environmental symbol
- ✓ available at discounts due to the volume that is purchased under this contract overall
- ✓ automatically tracked by each contractor, who will also provide a record of purchases to individual customers upon request.

Contractor Information:

Contractor Name	Contact	Recycled Products Offered
Corporate Express 655 Andover Street Andover, MA 01843 Online ordering at www.eway.com	Ken Wilson Phone: (800) 562-3684 or (978) 557-6736 Fax: (978) 557-6798 Kenneth.wilson@cexp.com	<ul style="list-style-type: none"> • file folders, hanging file folders • notepads, notebooks, binders • pencils, binders, desk pads • tablets, message pads • transparencies • fax notes and post-its • trash bins, recycling receptacles, cardboard recycling boxes • plastic desktop accessories
New England Office Supply 135 Lundquist Drive Braintree, MA 02184 W/MBE Online Ordering at www.neosusa.com	Patricia Vacca Phone: (800) 345-7080 x228 or (781) 794-8800 x228 Fax: (781) 794-8888fx patv@neos.com	<ul style="list-style-type: none"> • remanufactured computer diskettes (Green Discs) and disk mailers • plastic bubble wrap • index cards - colored and plain • plastic and paper report covers • art and construction papers • ergonomic desk accessories (mouse and wrist pads, back support cushion) made with 50% recycled foam and 89% post-consumer recycled Polartec™ fleece

RECYCLED CALENDARS!!
 Specials on dated goods for the upcoming year are offered by both suppliers. Call vendors for details as they are offered in a separate promotional flyer and not shown in the catalogs.



Product Pricing: Each catalog indicates the special discount pricing available for Commonwealth contract users. Call the contractors or contacts above for any questions.

How to Use this Contract:

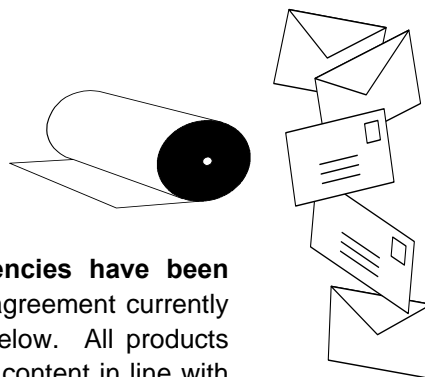
More Ordering Options Available!

Paper Catalog	#1 Call one or both contractors to receive a free catalog from each that offers hundreds of recycled products and other office supplies at special discount Commonwealth prices. #2 Look for the recycled/ "green" symbol when choosing your items for purchase and the "special discount prices" that apply to the contract (these are displayed differently in each of the catalogs). #3 Place your order by phone or by fax.
Online Ordering	Contact contractors to set up your account and then use their websites, customized for public purchasing, to order supplies. All recycled-content products are identified with a special logo.

Before using the website, all contract users must set up an account with the contractor. Detailed information on account setup, website use and staff training is available in the OSD Update at www.comm-pass.com.

Paper and Envelopes, Recycled

Contract #: OFF05	OSD Update #99-20L
Expiration Date:	11/06/05 (These products will be Included in new contract OFF19)
Procurement Team Leader:	Bob Guerard (617) 720-3321
OSD Environmental Contact:	Marcia Deegler (617) 720-3356



Contract Summary: Commonwealth of Massachusetts state agencies have been purchasing **ONLY** recycled paper since 1994. This comprehensive agreement currently contains five office paper product categories as shown in the table below. All products under this contract contain a minimum of 30% post-consumer recycled content in line with both state and the federal government established guidelines. These paper products also meet the specifications for brightness and archival quality equivalent to their virgin counterparts.

Contractor Information

Contractors	Contacts	Recycled Products Offered
Lindenmeyr Munroe	Timothy Goldberg Phone: 800-237-2737 x351 or 978-276-2300 Fax: 800-409-1506 Tgoldberg@lindenmeyr.com	Category #1: Copier, laser, rag bond, carbonless forms, offset paper/ cut stock Category #2: Flat Stock, offset paper, rag bond, various offset papers, label stock, tree-free Category #3: Rolled stock Category #4: Computer paper, continuous forms, carbonless sets
xpedx / International Paper	Richard Glennon Phone: 800-686-7447 x 8604 or 978-988-8604 Fax: 978-988-8595 rich.glennon@xpedx.com	Category #1: Copier, laser, rag bond, carbonless forms, offset paper/ cut stock Category #2: Flat Stock, offset paper, rag bond, various offset papers, label stock, tree-free Category #4: Computer paper, continuous forms, carbonless sets
Bay State Envelope	Russell Frizzell Phone: 800-462-6220 or 508-337-8900 x127 Fax: 508-337-8990 rfrizzell@baystateenvelope.com	Category #5: Envelopes, White and Kraft and Tyvek
Worcester Envelope	Rachel Blum Phone: 508-832-5394 Fax: 508-832-3796 rblum@worcesterenvelope.com	Category #5: Envelopes, White and Kraft and Tyvek

Product Information: There are **over two dozen types of office papers** offered on this contract from both Lindenmeyr Munroe and xpedx. It is suggested that customers purchase in the largest quantity possible, as costs are discounted as the number of cases ordered increases.

The **multiple brands of copy paper** now available on this contract include the following:

Great White	Domtar Recycled Copy	Hammermill Fore MP	Springhill
Wausau Multipurpose	Rolland New Life Repro	Plainfield	Mohawk 100% Color Copy

All papers on contract meet or exceed both the federal and state standards for recycled content. **All** are acid-free / archival quality and meet the same ANSI / NISO standards as virgin paper.

Product Pricing: Contract Pricing is updated semi-annually in November and May. Current pricing is available in the OSD Update.

How to Use This Contract: Buyers may directly call the vendors listed above to order or receive pricing quotes. The OSD Update indicated above also provides a full list of products and pricing from each of the awarded vendors at www.compass.com.

Photocopier Equipment, Supplies and Service, Energy Efficient (Including Remanufactured)

Contract #: OFF02 **OSD Update #:** 99-10D
Expiration Date: 10/31/04 (This contract may be superceded by OFF16 prior to the expiration date)
Procurement Team Leader: Bob Guerard (617) 720-3321
OSD Environmental Contact: Dmitriy Nikolayev (617) 720-3351



Contract Summary: The majority of the products offered on this contract are Energy Star compliant, which means they contain power management features that can represent a significant cost savings when enabled and used properly. Contact the PTL for updated materials, or call the contractors listed below to receive pricing and details on their full line of equipment and/or supplies.

Contractor Information

Authorized Equipment Contractors (Equipment Brand)	Contacts	Category/ Class Copiers Awarded
Danka Business Systems (Kodak & Toshiba & Heidleberg) 40 William Street, Wellesley, MA 02481	Steve McSweeney Phone: 781-446-6006, fax: 781-446-6162 steve_mcsweeney@danka.com	Analog Digital Color
IKON Office Solutions (Canon & Oce) 204 Second Avenue Waltham, MA 02154	Thomas Perry Phone: 800-255-3866, fax: 781-487-7951 Tperry@ikon.com	Analog Digital Color
Konica (Konica) 500 Day Hill Road Windsor, CT 06095	Steve Nickerson Phone: 781-275-4643, fax: 781-275-6443 nickerson@konicabt.com	Digital
Minolta Corporation (Minolta) 4601 Forbes Boulevard Lanham, MD 20706	Kristen McKenna Phone: 800-253-5395 x15, fax: 301-731-3108 kmckenna@minolta.com	Analog Digital
Ricoh Corporation (Ricoh) 5 Dedrick Place West Caldwell, NJ 07006	Mike Pallota Phone: 800-742-6479, fax: 978-882-2219 mike.pallotta@ricoh-usa.com	Analog Digital Color
Oce'-USA, Inc. (Oce') 404 Wyman Street, Suite 100 Waltham, MA 02451	Gary Bonner Phone: 617-423-5588 x301, fax: 617-423-7766 bonnerg@oceusa.com	Analog Engineering
Savin, a Ricoh Company (Savin) 307 Waverley Oaks Road Waltham, MA 02452	Joel Coran Phone: 781-891-4200, fax: 781-893-3035 jcoran@savin.com	Analog Digital Color
Xerox Corporation (Xerox) 155 Federal Street Boston, MA 02110	Dee Downey, phone: 617-556-3460, , fax 617-556-3477, diane.downey@usd.xerox.com Kris Kim, phone: 781-672-7592, fax: 781-672-7595, kristine.kim@usd.xerox.com	Analog Digital Color
The following are Awarded SOMWBA Certified Affirmative Market Contractors. These Contractors are now available to sell specific Photocopier supplies for Xerox, Canon and Danka.		
CAM Office Services, Inc. MBE 10 Walnut Hill Drive Woburn, MA 01801	Corrine Mandrafino 781-932-9868 (inside 781) 877-932-4226	Nashua and Katun Supplies (Generic only), Xerox, Danka; Ikon (Canon) Supplies
G.A. Blanco & Sons, Inc. MBE Route 71, P.O. Box 149 Great Barrington, MA 01230	Steve Walsh 800-628-5086	Xerox Supplies
Nelson Copy Supply Company MBE 199 Winter Street, Hanover, MA 02339	John Sarson 781-878-4474	Xerox Supplies

Photocopier Equipment, Supplies & Service (Continued)

Product Specifications

Energy Saving Equipment

- All photocopiers are ENERGY STAR Compliant including such features as the ability to power-down when not in use to conserve electrical energy and default to duplex in medium/ high speed models to save paper



Remanufactured Equipment and Supplies

- Remanufactured copiers will be available under this contract; consult with contractors for specific models and availability
- All remanufactured equipment must be certified by the OEM and Underwriters Laboratories(UL) and have a good service history
- Warranties provided by contractors will not change for remanufactured equipment

Other Environmental Features

- Contractors are encouraged to work with OSD to establish recycling programs
- Equipment manufactures are being encouraged to “design for recyclability” in new equipment models (allowing for easy disassembly of used equipment for recycling)
- Warranties and service contracts will not fault the use of recycled paper and/or remanufactured toner cartridges or other supplies for equipment failures
- Use of packaging materials with recycled content is encouraged

Service/Leasing/Rental Contracts

Maintenance and Service and Leasing and Rental of the equipment offered on this contract may be obtained by referencing the following Master Service Agreements:

ST9L461 - Maintenance/Service Plan

ST9L261 - Rental of Equipment

EnergyStar Facts: Beyond Energy Savings

- EPA's EnergyStar program has been successful in partnering with office equipment manufacturers representing 85% - 95% of the market to make power management features available to product users.
- There is no additional cost at the time of purchase for Energy Star® compliant equipment.
- Using EnergyStar® labeled equipment helps reduce the air pollution (including significant emissions of sulfur dioxide, nitrogen dioxide, and carbon dioxide, which are contributors to the problems of smog, acid rain and global climate change) associated with energy generation.
- A copier with a duplexing mode can save \$50-\$150 per year on paper purchases.
- Equipment will produce less heat when powering down, contributing to a cooler more comfortable workspace, lowering air-conditioning costs, and helping reduce equipment failure leading to a longer copier life.
- If all copiers sold in the US were EnergyStar® labeled and set to automatically default to duplex, the amount of paper used could be reduced from more than 700 billion sheets to 500 billion sheets - this adds up to a savings of one million tons of paper, enough to go around the world 1,400 times and save an estimated 20 million trees!

More detailed information

is available on the EnergyStar® website at www.epa.gov/office, or the EnergyStar® hotline at 1-888-STAR-YES

Plastic Lumber, Recycled

Contract # FAC20	OSD Update #00-30B
Expiration Date:	05/19/06 (w/one 24-mo. options to renew)
Procurement Team Leader:	Michelle Bessler (617) 720-3139
OSD Environmental Contact:	Marcia Deegler (617) 720-3356



Contract Summary: OSD is pleased to announce the awarding of this multi- year contract for Plastic Lumber, Recycled, and Other Recycled Plastic Products, covering the following eight categories:

Category	Description
Category 1	Outdoor Benches and Tables (including metal-frame furniture and all plastic lumber furniture)
Category 2	Dimensional Lumber (used for constructing decks, fences, wetlands walkways, etc.)
Category 3	Site Amenities (trash cans, stands, landscaping timbers, decorative planters, etc)
Category 4	Playground Equipment (swings, bridges, slides, etc.)
Category 5	Traffic Control Products (speed bumps, parking stops)
Category 6	Fencing
Category 7	Signs
Category 8	Partitions (bathroom)

Product Benefits: Plastic lumber products are:

- Non-porous and thus will not splinter, peel, rot, crack, split or degrade
- Impervious to wood destroying organisms
- Virtually maintenance free
- Long lasting (50 years plus, depending on the application)
- Waterproof
- Graffiti and stain resistant and easy to clean
- Resistant to cold, salt and most corrosive substances.
- Require no painting or sealing and are available in many colors
- Lasts 15-20 years in underwater marine applications and well over 50 years in construction applications such as decks.
- Contains no hazardous chemicals and cannot leak or contaminate soil.

Although the up-front cost is generally higher than wood, the above mentioned qualities make it the material of choice for exterior applications where weather resistance and low maintenance cost are required. Products contain a range of recycled content including post-industrial (signs and partitions) and up to 100% post-consumer (benches, tables, lumber, site amenities).

In FY2001, the Metropolitan District Commission (MDC) launched a project in conjunction with the Massachusetts Executive Office of Environmental Affairs Charles River Watershed Team to help restore non-functional fish ladders on the Lower Charles River. These fish ladders will help restore fish migration routes and maintain a healthy ecosystem.

Plastic lumber, which has a lifetime use of 15-20 years in underwater marine applications and releases no toxins, was used in the construction of the fish baffles. As a result of their initiative, MDC has been presented with the award for Most Innovative Program.

How to Use this Contract: To order from this contract, please contact the appropriate Contractor(s) and request product catalogs and quotes. We suggest calling several vendors to take advantage of the wide variety of products and styles available.

Recycled and Environmentally Preferable Products Guide to Massachusetts Statewide Contracts

Contractor and Product Information

Contractor Information	Phone / Fax / Email	Manufacturer	Awarded Categories
Akers Signs DBA/ENVIROSIGNS Richard Akers 6360 Promler Street, NW, Canton, OH 44720	888-795-7659 330-499-1995 (fax)	ENVIROSIGNS Laminations, Inc	#7. Sign
BTW Industries Ken Adair 200 Finn Court, Farmingdale, NY 11735	631-753-5151 631-753-5165 (fax) kena@americanecoboard.com	BTW Industries Hammer's of Iowa/ Hammer's Joint Venture	#1. Benches and Tables #2. Dimensional Lumber #3. Site Amenities #5. Traffic Control Products
CITIWORKS, Inc. John Chatfield Bacon St. P.O. Box 3025, So. Attleboro, MA 02703	508-761-7400 508-761-7170 (fax)	Comtec Industries Capitol Partitions	#8. Partitions
Conversion Products, Inc. David Sparks 53 Exchange Street, Portland, ME 04101 www.conversionproducts.com	207-773-1600 871-0717 (fax): conpro@conversionproducts.com	Conversion Products, Inc.	#1. Benches and Tables #3. Site Amenities
Earth Safe, Inc Stephen L. Orbe P.O. Box 1471 Harwich, MA 02645-6471	508-430-0777 508-430-0730 (fax) earthsafe@gls.net steveesi1955@earthlink.net	Earth Safe, Inc. The Plastic Lumber Co. American EcoBoard, Inc. Structural Plastics Corp. Plastics-R-Unique, Inc. Gopher Sign Co. Comtec Industries Santana Products Co.	#1. Benches and Tables #2. Dimensional Lumber #3. Site Amenities #5. Traffic Control Items #6. Fencing #7. Signs #8. Partitions
Marturano Recreation / Gametime PO Box 499 Bricktown, NJ 08723 www.gametime.com	1-800-922-0070 732-458-1165 Dknotts@gametime.com	GameTime Park and Playground Safeguard Surfaces	#4. Playground Equipment and Surfaces
M.E. O'Brien & Sons, Inc Eric O'Brien 93 West Street, Medfield, MA 02052 www.obrienandsons.com	508-359-4200 359-2817 (fax) mail@obrienandsons.com	DuMor Eaglebrook Products Landscape Structures	#1. Benches and Tables #2. Dimensional Lumber #3. Site Amenities #4. Playground Equipment
New England Recreation Group, Inc. Charles Ramondo Jr. 203 Southwest Cutoff Northborough, MA 01532	508-393-1963 508-393-1927 (fax) nerg@nerecgroup.com	Little Tikes Commercial Play Systems, Inc. Cascades Re-Plast	#1. Benches and Tables #2. Dimensional Lumber #3. Site Amenities #4. Playground Equip.
The Plastic Lumber Co. Tim Pinnow 540 S Main Street Bldg. #7, Akron, OH 44311	330-762-8989 330-762-1613 (fax) tpinnow@plasticlumber.com	The Plastic Lumber Co.	#1. Benches and Tables #2. Dimensional Lumber #3. Site Amenities #5. Traffic Control Items #7. Signs
Polywood, Inc Don Swingle 125 National Road Edison, NJ 08817	732-268-8810 732-248-8828 don@polywood.com	Polywood, Inc.	#1. Benches and Tables #2. Dimensional Lumber #5. Traffic Control Products
Selectech, In Thomas Riccardelli 15 Fourth Street Taunton, MA 02780	508-828-4200 828-4201 (fax) selecline@aol.com	SelecTech, Inc.	#2. Dimensional Lumber #3. Site Amenities #5. Traffic Control Products
Windsor Barrel Works/Kettle Creek Corporation Susan Meitzer P.O. Box 47, Kempton, PA 19529	800-527-7848 610-756-6389 (fax) susan@kettlecreek.com	Kettle Creek Corporation	#3. Site Amenities

Power Controllers for Vending / Snack Machines, Monitors and Laser Printers

Contract #: FAC38	OSD Update #: 04-20
Expiration:	9/20/06 (options to extend for up to three years)
Procurement Team Leader:	Michelle Bessler (617) 720-3139
OSD Environmental Contact:	Marcia Deegler (617) 720-3356



Contract Summary: This multi-state contract was issued by the State of Connecticut for the purchase of energy saving power controllers for vending and snack machines, computer monitors, and laser printers.

The cold drink vending machines in your building run 24/7 even on nights and weekends when the staff are not around. Some of these machines use as much as 900 watts and costs the Commonwealth of Massachusetts as much as \$351 per machine per year or \$351,849 per 1,000 machines per year.

The VendingMiser is a smart controller that goes on the cold drink vending machine in your building and reduces the electrical energy costs by 30% - 50%. The VendingMiser will typically pay for itself in 12.9 months and that is without the electric utility rebate. That is a savings of about \$222,632 per year for 1,000 VendingMisers or \$222 for each individual VendinMiser. Most electric utilities provide a \$75 financial incentive per VendingMiser. The VendingMiser has the blessing of Coke and Pepsi since the drinks stay cold and meet the specifications of Coke and Pepsi and all cold drink suppliers.

For details on unit pricing, quantity discounts and technical information on the devices, interested buyers should contact the awarded contractor below, or look for a comprehensive summary of the contract at www.comm-pass.com.

Contractor Information:

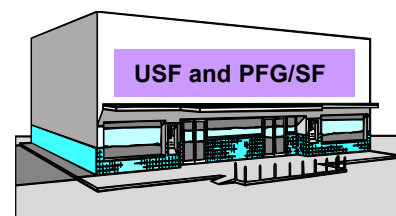
Conservation Solutions

Dan Cook
162 Great Road
Acton, MA 01720
Phone: 888-266-1945, 978-266-1900
Fax: 978-266-1976
Email: dcook@conservationsolutions.com

* Conservation Solutions is also an awarded contractor on FAC17 for environmentally preferable water treatment technologies.

Prime Grocer Contract

Contract #: GRO14 **OSD Update #:** 02-33
Expiration: 12/31/07 (w/five 12-mo. options to renew)
Procurement Team Leader: Betty Fernandez (617) 720-3133
OSD Environmental Contact: Marcia Deegler (617) 720-3356



Contract Summary: The Prime Grocer Contract incorporates hundreds of different products (that you would normally find in a grocery store) into one comprehensive contract. There are now two Prime Contractors that provide products under this contract: US Foodservice (USF) and Springfield Foodservice Corporation (SFC).

Contractor Information

Contractor	Contact	Phone	Address	Email / Website
US FoodService, Inc. (USF)	John Phinney Account Executive	617-389-3300 800-732-3350	201 Beacham Street Everett, MA 02149	john.phinney@usfood.com www.usfoodservice.com
PFG / Springfield Foodservice Corporation	Keith Mercandante Vice President Multi-Unit Sales	413-733-3053 x4051	North Centre Industrial Park 340 Taylor Street Springfield, MA 01101	kmercandante@PFGSpringfield.com

Product Information

Product Type	Specifications
Foodservice and Janitorial Paper Products	<ul style="list-style-type: none"> Paper Towels (minimum 40% post-consumer, 100% total recycled content) Facial Tissue (minimum 10% post-consumer, 100% total recycled content). Both towels and facial tissues are also non-chlorine bleached, or unbleached Toilet Paper (minimum 20% post-consumer, 100% total recycled content) Napkins (minimum 30% post-consumer, 100% total recycled content); available in various sizes & types Paper Plates, Bowls & Trays (100% pre-consumer recycled content / compostable in most programs) Polystyrene Plates, Bowls & Trays (minimum 15% post-consumer recycled content)
Recycled Textile Products	<ul style="list-style-type: none"> Wipes, Disposable (recycled content) – supplier pending
Recycled Plastic Products	<ul style="list-style-type: none"> Trash Bags, Polyethylene (minimum 20% post-consumer recycled content); available in various sizes/strengths
Environmentally Preferable Control Products	<ul style="list-style-type: none"> OdorGone is an all purpose, non- toxic, biodegradable blend of essential plant extracts that absorb and destroy odors on contact, leaving your home and the environment fresh, clean, and natural. OdorGone products are available from either GRO14 vendor by special order, or directly from Odorgone at odorgone@aol.com
Organic / Local Foods	<ul style="list-style-type: none"> Organic and/or local grown foods from Pioneer Valley Local Growers Association (See OSD Update #02-33 for details).

Product Pricing: Call the one of the contacts below for any questions.

How to Use this Contract: Customers should consult the product catalog to obtain the Commonwealth discount pricing for this contract. **How can you locate EPPs offered under this contract?**

- Both the USF and SFC catalog contains an introductory page that highlights all recycled and environmentally preferable products (EPPs) offered under the contract, as well as those that are available through Special Order (SPO).
- Within the USF catalog list of items, the letter "R" will appear in the column just before the price column for all "recycled and other environmentally preferable products".
- Also, check the OSD Update and price lists on www.comm-pass.com for detailed information on vendors, products and pricing.

Printing, Photocopying & Mailing Services

Contract #: OFF15 **OSD Update #**03-25
Expiration: **4/7/08 (w/five 12-mo. options to renew)**
Procurement Team Leader: Robert Guerard (617) 720-3321
OSD Environmental Contact: Dmitry Nikolayev (617) 720-3351



Contract Summary: This contract provides customers with a pre-qualified lists of contractors in the following three categories:

- **Category A. Printing Services (Group 1- Copy Centers, Group 2 - Commercial Printers)**
- **Category B. Mail Services Providers**

For each of the contractor groups, environmental specifications were developed.

Category A. Printing Services.

The following information applies to both copy shops and commercial printers:

- All contractors must use **recycled paper with a minimum 30% post-consumer content**. For coated stocks used for color offset printing this requirement is 10%.
- The **recycled logo and/or the words “Printed on Recycled Paper” will be automatically included** on all printed materials.
- Printing on **100% post-consumer recycled, chlorine free or “tree-free” paper** in various textures and colors may also be available from some of the contractors. Please contact the vendors for availability and pricing.

Since some of the contractors service specific parts of the state, regional awards were made in addition to statewide (see Contractor Information table). The regions were designated as follows:

#	Region Name	Counties	#	Region Name	Counties
1	West	Berkshire, Franklin, Hampshire, and Hampden	4	Boston	Norfolk, Suffolk Counties
2	Central	Worcester	5	Southeast	Plymouth, Bristol, Barnstable
3	Northeast	Middlesex, Essex	6	Cape Islands	Dukes, Nantucket

Please note, additional awards may be made in this category. The OSD Update for the contract will contain the final list of contractors (see How to Use This Contract for the link). **New pricing as of 7/04.**

Group 1. Copy Centers – Contractor Information

Contractor	Contact	Location	Phone	Email	Statewide /Regions
ABC Copy Printing Center	Satish Bhatt	Framingham	(508) 875-6689	Abccopy@gis.net	3, 4, 5
Angelcraft Design & Printing	Angela Burke	Tyngsboro	(978) 807-4768	aburke@angelcraftprinting.com	3, 4, 5
Boston Mailing Company, Inc.	Margaret McLaughlin	Boston	(617) 261-4880	mail@bostonmailing.com	Statewide
Classic Copy & Printing	Anne Shuhler	Cambridge	(617) 868-4140	ashuhler@classiccopy.com	2, 3, 4, 5
Collective Copies	Randy Zucco	Amherst	(413) 256-6425	randy@collectivecopies.com	1, 2
Copy Cop Inc.	Monish Jolly	Boston	(617) 557-9606	mjolly@copycop.com	5
CPR Printing technologies, Inc.	Paul Dwyer	Charlestown	(617) 886-0660	pdwyer@cprprinting.com	Statewide
DMI	Michael Jenoski	Woburn	(781) 935-7224	mjenoski@dmiprint.com	Statewide
Eagle Graphics	J. Craig Benger	Boston	(617) 742-7575	sales@eaglegraphicsprinters.com	Statewide
Evans & Faulkner, Inc.	John McDermott	Watertown	(617) 924-4091	info@evansandfaulkner.com	3, 4
Execuprint	Hugh McCusker	Holbrook	(781) 767-3900	Hmccusker@exprintma.com	3, 4, 5
Lane Printing Company, Inc.	Frank Lane	Holbrook	(781) 767-4450	frank@laneprint.com	3, 4, 5, 6
Moore North America, Inc.	Bob Ferzoco	Marlborough	(781) 320-6400	Bob.ferzoco@moorewallace.com	Statewide
Shamrock Acquisition Company, The	Mike Bedard	Holliston	(508) 429-5557	mbedard@shamrockacq.com	Statewide
Sir Speedy Printing	Mark Borash	Boston	(617) 227-2237	lmspeedy@bellatlantic.net	3, 4, 5
Standard Register Company, The	Brook Brady	Boston	(617) 790-0890	brook.brady@standardregister.com	Statewide
Sterling Business Products, Inc.	Ricky Malrani	Medford	(781) 481-1234	rickym@sterling-printing.com	Statewide

Group 2. Commercial Printers – Contractor Information

Offset printing services (performed by contractors in Group 2) are associated with a number of significant of environmental and public health impacts throughout the life-cycle of a printed document. Many of such impacts are related to the use of chemicals that may be toxic in the printing process. In collaboration with the Office of Technical Assistance (Executive Office of Environmental Affairs) and the Environmental Results Program (Department of Environmental Protection), OSD developed a set of environmental guidelines for printers. All contractors are encouraged to implement environmental stewardship initiatives that exceed the requirements of the current environmental regulations.

The environmental stewardship initiatives include:

- Equipment and technologies preventing waste and reducing pollution (e.g. digital pre-press systems, solvent recovery systems, etc.);
- Recycling paper, cardboard, used pallets and waste inks;
- Environmentally preferable chemicals for printing (formaldehyde-free photochemicals, vegetable-based or water-based inks, low-VOC adhesives, etc.)

To measure to what extent the contractors have implemented the environmental initiatives, each contractor was awarded an environmental score (see Contractor Information table for Group 2). The maximum possible environmental stewardship score for a commercial printer is 25. **To reward companies that implemented such environmental stewardship initiatives, please give your preference to printers with higher environmental scores.**

Contractor	Contact	Location	Phone	Email	Statewide /Regions	Env. Score
Angelcraft Design & Printing	Angela M. Burke	Tyngsboro	(978) 807-4768	aburke@angelcraftprinting.com	3, 4, 5	10.5
Arvest Press Inc.	Harry Chaprazian	Waltham	(781) 894-4844	harry@arvestpress.com	Statewide	11.5
Atlantic Graphics	David Cady	Clinton	(978) 368-1262	david@atlanticgraphics.com	Statewide	13
BFS Business Printing	Gene Giacchino	Cambridge	(617) 850-6893	gino_giacchino@bfsprinters.com	Statewide	13
Charles River Publishing	Richard Saltzberg	Charlestown	(617) 241-5100	rsaltzberg@charlesriverpublishing.com	Statewide	13
Classic Copy & Printing	Anne Shuhler	Cambridge	(617) 868-4140	ashuhler@classiccopy.com	2, 3, 4, 5	11.5
Copy Cop	Monish Jolly	Boston	(617) 557-9606	mjolly@copycop.com	Statewide	13.5
DBS Industries	Ned Conway	Haverhill	(978) 452-6661	Ned_Conway@msn.com	Statewide	15.5
Deschamps Printing Company, Inc.	Gina Deschamps	Salem	(978) 744-2152	gdeschamps@deschampsprinting.com	Statewide	13.5
Eagle Graphics	J. Craig Benger	Boston	(617) 742-7575	sales@eaglegraphicsprinters.com	Statewide	15
Eagle Offset	Tony Gallo	Haverhill	(978) 374-7550	tgallo@eagleoffset.com	Statewide	10
Execuprint	Hugh McCusker	Holbrook	(781) 767-3900	hmccusker@exprintma.com	3, 4, 5	14.5
G&G Printing Company	Suzanne Q. Lee	Wilmington	(978) 657-7001	ggprint@empire.net	3, 4	14.5
Impressions Plus, Inc.	Paula M. Rowe	Quincy	(617) 479-5777	paula@impressionsplus.com	Statewide	13.5
John C. Otto Company, Inc.	Shirley Fowler	E. Longmeadow	(413) 525-4131	s.fowler@jco.com	Statewide	14
Lajustice Printing Company, Inc.	Kathleen Lynch	Holyoke	(413) 532-2276	klynch@lajusticeprinting.com	1	9
Lane Printing Company, Inc.	Frank Lane	Holbrook	(781) 767-4450	frank@laneprint.com	3, 4, 5, 6	10.5
LPI Printing & Graphics Inc.	David Croteau	Stoneham	(781) 438-5400	dave@lpiprinting.com	Statewide	12
MacDonald & Evans	David Sidman	Braintree	(781) 848-9070	DavidSidman@macevan.com	Statewide	15
Mail-Well Graphics	Richard Hutz	Dayton, MD	(301) 854-2527	rhutz@aol.com	Statewide	14
Mail-Well Graphics	Richard Hutz	Dayton, MD	(301) 854-2527	rhutz@aol.com	Statewide	12.5
Miles Press, Inc., The	Timothy R. Carelli	Worcester	(508) 752-6430	tim@milespress.us	Statewide	9
Moore North America, Inc.	Peter Prudden	Marlborough	(508) 229-4735	Peter.Prudden@email.moore.com	Statewide	16.5
Primary Graphics Corporation	Anthony Goodwin	Stoughton	(781) 344-0082	primhawk@aol.com	Statewide	9.5
Pyramid Printing	Ron (RJ) Ciccolo	Weymouth	(781) 337-7609	rj@pyramidprinting.net	Statewide	13.5
Red Sun Press	Nancy Nichols	Boston	(617) 524-6822	nnichols@redsunpress.com	Statewide	18.5
Rogers Print & Design	Emery Maddocks	Plymouth	(508) 746-1234	emery@rogersprint.com	4, 5, 6	13

CONTINUED ON NEXT PAGE ►

Group 2. Commercial Printers – Contractor Information (continued)

Contractor	Contact	Location	Phone	Email	Statewide /Regions	Env. Score
Saltus Press	Keith Vandenakker	Worcester	(508) 752-5733	keith@saltuspress.com	Statewide	13.5
Shamrock Acquisition Company, The	Mike Bedard	Holliston	(508) 429-5557	mbedard@shamrockacq.com	Statewide	5.5
Shawmut Printing	Stacy Peluso-Slaney	Chelsea	(617) 884-4190	stacys@shawmutprinting.com	Statewide	13.5
Sir Speedy Printing	Mark A. Borash	Boston	(617) 227-2237	imspeedy@bellatlantic.net	3, 4, 5	11
Spencer Press, Inc.	Charles McAlpine	Hingham	(781) 749-5000	cmcalpin@spencerpress.com	Statewide	13
Standard Modern Printing	John Doherty	Brockton	(508) 586-4300	john@standardmodern.com	Statewide	16
Standard Register Company, The	Brook Brady	Boston	(617) 790-0890	brook.brady@standardregister.com	Statewide	12.5
Sterling Business Products, Inc.	Ricky Malrani	Medford	(781) 481-1234	rickym@sbp-inc.com	Statewide	15.5
Sullivan Brothers Printers, Inc.	Charles F. Moulton	Lowell	(978) 458-6333	cmoulton95@aol.com	Statewide	12
Touchmark, Inc.	Herbert Silberstein	Dorchester	(617) 287-0195	herb@touchmarkinc.com	Statewide	12
Winthrop Printing Company	Thomas Glennon	Boston	(617) 268-9660	tglennon@winprint.com	Statewide	15.5
WordTech Corporation	Bruce Walazek	Stoneham	(781) 438-4111	brucew@wordtechcorp.com	Statewide	17.5

Category B. Mail Service Providers

Contractors in this category provide automated customized mailing of printed materials to recipients specified by contract users. In addition to direct mail services, the contractors may offer mail pick-up and pre-sorting services, which allow contract users to save on postal expenses. All contractors in this category are required to either return any leftover materials to the contract user or recycle them. Recycled programs for both paper and corrugated cardboard are required. In addition to that, all contractors have agreed to work with OSD to implement various additional environmental initiatives.

It is important to note that **avoiding mailing a paper copy of a document will provide more significant savings for the contract user as well as for the environment.** Electronic means of information dissemination through email and the Internet should be explored whenever possible. Often such means of outreach result in the reduction in labor and printing costs in addition to mail expenses, since they eliminate the need to design and print direct mail pieces.

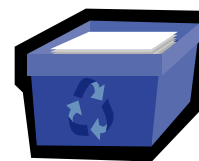
Category B – Contractor Information

Contractor	Contact	Location	Phone	Email
AMF Mail Advertising	Alvin Foster	Boston	(617) 282-8335	amfmail@gis.net
Boston Mailing	Margaret G. McLaughlin	Boston	(617) 261-4880	mail@bostonmailing.com
JLS Mailing Services, Inc.	William M. Zollo	Brockton	(508) 313-1024	bzollo@jlsms.com
Mass Communications	Elizabeth Fontaine	Leominster	(978) 840-9880	lizf@masscomminc.com
Moore North America, Inc.	Peter Prudden	Marlborough	(508) 229-4735	Peter.Prudden@email.moore.com

How to use this contract: Additional information, complete list of contractors and guidance on contractor selection will be available in the OSD Update at www.comm-pass.com.

Recycling Containers and Compost Bins

Contract #: FAC31	(Still in the process of being awarded)
Contract Title:	Recycling Containers and Compost Bins
Expiration Date:	TBA
Procurement Team Leader:	Peggy Harlow, DEP: (617) 292-5861
OSD Environmental Contact:	Marcia Deegler (617) 720-3356



Contract Summary: The Department of Environmental Protection is still in the process of awarding this contract for a wide variety of containers for various recycling applications. Container needs include: recycling bins, wheeled carts, home composting bins and buckets, public space recycling containers and rain barrels and others. Awarded contract will replace contracts FAC16 and EQE-RSCIIRC.

Currently three contractors have been awarded and their contact information and basic products / pricing are indicated in the table below. Other vendors will be awarded over the next couple weeks and the new data will be posted on www.Comm-pass.com. (Search the site under FAC31 for details).

Contractor Information and Product Descriptions

Contractor Name and Address	New England Plastics Corp. 126 Duchaine Blvd. New Bedford, MA 02745 Contact: Trudy Wood Phone: (508)998-3111 Fax: (508)995-8895	Norseman Plastics Ltd 39 Westmore Dr. Rexdale, Ontario Canada M9V 3Y6 NE Rep: Art MacKenzie Phone: (800) 267-4391 Fax: (416) 745-7140	Eco-Pop Design	More vendors will be added during the month of October, 2004. Other Products to be offered Will include: Rainbarrels Wheeled carts Recycling bins And more...
Bin Type	Home Compost Bins	Home Compost Bin (HCB) Kitchen Scrap Buckets (KSB)	Public Space Basket (PSB)	
Capacity / Price	BIN-11: 11 cubic feet - \$32.00 BIN-24: 24 cubic feet - \$38.00 BIN-30: 30 cubic feet - \$43.00	HCB: (all quantities) - \$27.50 KSB: 1-250 - \$5.95 251-500 - \$5.70 501+ - upon request	PSB: 1-50 - \$475.00 51 - 100 - \$460.00 101+ - \$445.00	
Shape/ Dimensions	Cylindrical Diameter: adjustable from 26" to 44" Height: BIN-11: 28"	Conical Diameter: 30" at base, 18" at top; Height: 33"		
Special features	Adjustable diameter; Self-aerating via cone-shaped floor	Sliding door for compost removal		
Recycled content	50% post-consumer recycled HDPE from MA	50% post-consumer recycled HDPE from MA		
Color	Black	Black		
Warranty	10 year	10 year		
Distribution event price (per bin)	BIN-11: BIN-24: BIN-30:			

How to Use this Contract: Contact the vendors for more information and/or samples of the marketing materials for the bins.

Safety Vests, Recycled Plastic

Contract #: CLT04	OSD Update #: 01-27B
Contract Title:	Uniform Apparel, Footwear and Accessories
Expiration Date:	02/24/05 (w/two 12-mo. options to renew)
Procurement Team Leader:	Betty Fernandez (617) 720-3133
OSD Environmental Contact:	Marcia Deegler (617) 720-3356

Contract Summary: This contract includes mesh safety vests made with 100% post-consumer recycled plastic, an environmentally preferable alternative product. These vests include reflective strips and will be available in multiple sizes and styles. They are already being tested by the Massachusetts Highway Dept. and various cities and towns across the state.



Contractor Information

Contractor Name	Contact	Recycled Products Offered
Direct Access International 301 Broadway, Suite 403 Riviera Beach, FL 33404	Mitchell Fine Phone: 800-811-7381 Fax: 561-863-5507 mfine@directaccessintl.com	Mesh safety vests made with 100% Post-consumer recycled plastic Commodity Code: 080 20 02 1001

Product Pricing

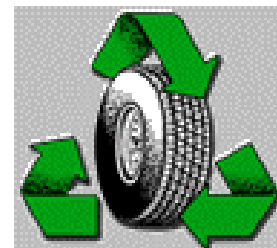
Vest Type	75-500 units	501-1000 units	1001-2500 units	2501+ units
Basic Vests	\$5.25 ea.	\$5.05	\$4.80	\$4.60
Basic Vests w/ imprintable panel	\$6.25	\$5.90	\$5.60	\$5.35
Vests w/ 2-48" over shoulder reflexlite line strips	\$8.75	\$8.20	\$7.80	\$7.50
Mass. Highway Dept. Vest*	\$16.50	\$15.75	\$15.25	\$14.50

*This vest was designed according to Massachusetts Highway Department specifications

How to Use this Contract: More information on this contract can be found in the OSD Update at www.comm-pass.com.

Tires, Retread

Contract #: VEH21	OSD Update #: 00-19
Expiration Date:	10/31/05 (w/one 12-mo. options to renew)
Procurement Team Leader:	Ron Whitaker (617) 720-3112
OSD Contact:	Marcia Deegler (617) 720-3356



Contract Summary: The title of the contract is "Tires and Tubes, New and Retread." This is the first statewide contract providing tire retreading services for Commonwealth customers. Contractors also provide a wide range of related services ranging from tire mounting, dismounting and balance to tire maintenance training and comprehensive tire management programs.

Tire retreading, the application of new tread on used casings, is a widely used technology. Both contractors, Pete's Tire Barns, Inc. and Sullivan Tire Co., Inc., are using a process and materials developed and provided by Bandag, Inc., a company specializing in retreading for over 40 years.

Retreading makes good economic sense. Retread tires cost on average 30 to 50 percent less than comparable new tires. Since 75 percent of the materials used to manufacture a tire remain in the casing, retreading saves natural resources and energy. It also diverts millions of scrap tires from landfills annually and cuts tire disposal costs for those who take advantage of the service.

Contractor Information

Contractor	Contact	Address	Phone / Fax	Email
Pete's Tire Barns, Inc.	Earl Richmond	275 East Main Street Orange, MA 01364	Phone: (781) 391-1210 Fax: (781) 391-6143	Info@petestire.com
Sullivan Tire Co., Inc.*	John E. Donavan	41 Accord Park Drive Norwell, MA 02061	Phone: (781) 982-1550 Fax: (781) 871-8770	

* **Region 3 Award** (Essex, Middlesex, Suffolk, Norfolk, Bristol, Plymouth, Barnstable, Dukes and Nantucket counties)

Product Pricing: Awarded contractors offer a percentage (usually 65% or more) off the Manufacturers Dated Price List. Please contact the contractors for price catalogues. Related services such, as tire mount/dismount, balance and disposal of small quantities of tires, are offered on a specific price basis. Discount percentages and specific prices for related services are available in OSD Update.

How to use this contract: There are several ways of taking advantage of the new tire retreading contract. Agencies / municipalities may:

- retread their own casings (closed loop)
- buy retreads on casings provided by the Contractors
- send a retreadable casing to a retreader without buying a retread tire with a credit towards a future purchase.

For percentages off the Manufacturers Dated Price List for retreads and pricing for related services also see OSD Update at www.comm-pass.com and search contracts under VEH21.

Toilets, Composting and Portable and Services

Contract #: FAC39	OSD Update # TBA
Expiration Date:	07/6/06 (w/three 24-mo. options to renew)
OSD Environmental Contact: Marcia Deegler (617) 720 - 3356	
OSD Procurement Team Leader: Kristal Doherty (617) 720-3128	



Contract Summary: The actual title of this contract is Toilets, Portable and Composting and Related Services. The environmental alternative is the virtually waterless composting toilet which provides convenient, odorless, sanitation without polluting groundwater or nearby water bodies. Composting toilet units can be used at special events, park and beach areas and other applications where portable and/or temporary units may be required.

Composting toilets eliminate the use of water for flushing and allow wastes to be converted into odor-free, nutrient rich compost which can be used as a non-food plant fertilizer. The units often use solar panels to power the facility's electrical system and a mechanism for collecting rainwater to be used in facilitating the composting process. The units may be stand-alone or self-contained in specially designed housing. Also to be included as part of the composting toilet "package" is the complete

system including starter bed material for the tank and the inoculate, as well as all of the components, hardware and instructions necessary for assembling, installing and operating the system.

Three individual contractors have been awarded under contract #FAC39 each offering a different technology to process the compost. Buyers should understand that a particular application and/or location may determine which technology may be preferred.

Awarded Contractors:

Advanced Composting Systems (ACS)

Ben Goldberg (local rep)
PO Box 236
Leeds, MA 01053
413-586-3699
Email: plunkatune@mindspring.com

Bio-Sun Systems, Inc.

Adam White
RR2, Box 134A
Millerton, PA 16936
800-847-8840
biosun@npacc.net

Clivus New England, Inc.

Bill Wall / Joseph Ducharme
PO Box 127
North Andover, MA 01845
978-794-9400 (phone)
Email: 123cne@clivusne.com

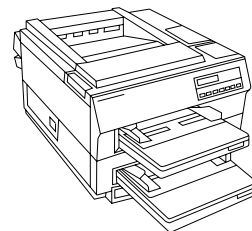
How to use this contract: Interested buyers should contact each of the contractors listed above for details and pricing on their individual systems. More information may also be found at www.comm-pass.com. Search for the document on that site using the contract #FAC39.

Toner Cartridges, Laser Printer, Remanufactured

Contract #: OFF06**OSD Update #:** 99-37H**Expiration Date:**

02/10/05

(This contract will be superseded by OFF16 prior to expiration date)

Deputy Procurement Team Leader: Deborah Combra (617) 720-3305**OSD Environmental Contact:** Dmitriy Nikolayev (617) 720-3351

Contract Summary: This contract will satisfy all your printer cartridge needs, as each of the four Contractors is committed to providing the highest quality remanufactured cartridges. Customers can be assured that equipment warranties, including HP, will not be voided using remanufactured brands as these products meet all OEM standards including those for print quality and performance and carry lifetime satisfaction guarantees. Remanufactured cartridges represent tremendous cost savings over OEM help to prevent nearly 80,000 tons of waste generated by the cartridge industry from going to landfills.

In addition, all of these contractors will take back all used cartridges for recycling. They are also responsible for making any necessary repairs and/or replacements for any printers or parts damaged by a faulty cartridge.

Contractor	Contact	Affirmative Market Program Initiatives	Reman. or OEM
G.A.Blanco & Sons, Inc. 187 Ballardvale Street, Suite B206 Wilmington, MA 01887	Steven Walsh Phone: 1-800-292-6625 Fax: 1-800-931-0016 fax Swalsh@gablanco.com www.gablanco.com	MBE and utilizes America Recycles (MBE) to handle the pickup and return of all empty cartridges.	Reman.
IKON Office Solutions 204 Second Avenue Waltham, MA 02154	Chris Mills Phone: 877-499-4719 or 860-368-6770 Fax: 860-368-4834 Cmills@IKON.com www.IKON.com	Utilize DMO Office Products (MBE) as a joint partner in the following areas: warehousing, sales, distribution, & collection of used cartridges	Reman. and OEM
Lasertone Corporation 526 Boston Post Road Wayland, MA 01778	John Cassidy Phone: 1-800-660-3855 or 508-358-1200 x341 Fax: 508-358-1208 Jcassidy@lasertonecorp.com www.tonerlow.com	WBE	Reman.
Supply Solutions, Inc. 71 Cross Street Winchester, MA 01890	Susan Bloom Phone: 1-888-863-9300 or 781-729-2000 x101 Fax: 781-729-3933 susan@supplysolutionsonline.com	WBE	Reman. and OEM

Product Pricing: Remanufactured cartridges can sometimes save buyers as much as 60% depending on the cartridge model. See OSD Update for a comprehensive list of products and pricing from each contractor.

Traffic Cones and Safety Products, Recycled



Contract #: VEH64	OSD Update #: 05-04
Expiration Date:	05/31/06
OSD Environmental Contact: Marcia Deegler (617) 720-3356	

Contract Summary: This new statewide contract now contains not only recycled traffic cones, but channelizer drums and flexible delineator posts as well. This multi-state contract includes the states of Maine, Massachusetts, Michigan, New Jersey, New York, Vermont, Wisconsin, and, with New York State acting as the lead Bidder.

The contract offers five different size traffic cones with and without reflective sheeting bands. There are leveled discounts built into the pricing for larger quantity orders. To obtain such discounts, various sizes and types of cones may be combined into one order. In addition, stenciled lettering is available (up to seven letters per cone) at **no charge**. The contract also offers five sizes of flexible delineator posts and four style options for channelizer drums.

Product Descriptions: All products offered on this contract are made with the following percentages of recycled plastic:

- **Traffic cones** - total of 58% recycled content plastic (including a minimum of 8% post-consumer content)
- **Flexible delineator posts** - a total of 51% post-consumer recycled content
- **Channelizer drums** – range from 52% to 82% total recycled content (including 8% - 79% post-consumer content depending on the product).

Product Pricing – Traffic Cones

Contractor	Cone	Quantity Options	Price per Cone	Quantity Options	Price per Cone
Work Area Protection Corp. PO Box 4087 2500 Production Drive St. Charles, IL 60174-9081 Contact: Thomas Bednar Phone: 1-800-327-4417 Fax: 630-377-9270 workarea@workareaprotection.com NO CHARGE for stenciling up to seven letters per cone. Guaranteed Delivery within 5-10 days A/R/O Commodity Code: 056-33-10-1030	3#, non-reflective, 18" high & 11 3/8" square base	20-199 200-399	\$2.90 \$2.85	400-999 1000 +	\$2.80 \$2.75
	3#, w/ reflective 6" band, 18" high & 11 3/8" square base	20-199 200-399	\$4.55 \$4.50	400-999 1000 +	\$4.40 \$4.35
	7#, non-reflective, "slim style", 28" high, 14" square base	20-199 200-399	\$5.30 \$5.20	400-999 1000 +	\$5.10 \$5.00
	7#, w/ reflective 6" & 4" bands, 28" high, 14" square base (slim)	20-199 200-399	\$8.00 \$7.75	400-999 1000 +	\$7.70 \$7.60
	10#, non-reflective, "slim style", 28" high, 15" square base	20-199 200-399	\$6.60 \$6.45	400-999 1000 +	\$6.30 \$6.25
	10#, w/ reflective 6" & 4" bands, 28" high, 15" square base (slim)	20-199 200-399	\$9.25 \$9.05	400-999 1000 +	\$8.90 \$8.85
	10#, non-reflective, "wide body", 28" high, 15 1/4" square base	20-199 200-399	\$6.80 \$6.70	400-999 1000 +	\$6.40 \$6.30
	10#, w/ reflective 6" & 4" bands, 28" high, 15 1/4" square base (wide)	20-199 200-399	\$10.10 \$9.85	400-999 1000 +	\$9.65 \$9.60
	10#, non-reflective 36" high, 15 1/2 square base	20-199 200-399	\$6.80 \$6.70	400-999 1000 +	\$6.60 \$6.50
	10#, w/ reflective 6" & 4" bands, 36" high, 15 1/2 square base	20-199 200-399	\$10.00 \$9.95	400-999 1000 +	\$9.80 \$9.70

CONTINUED ON NEXT PAGE ►

Product Pricing – Flexible Delineator Posts, Recycled

Contractor	Delineator Post Description	Mfr./Cat. Ref. No.	Estimated Quantity	Unit Price Per Cone	Commodity Code
Flexstake, Inc. 2150Andrea Lane Fort Meyers, FL 33912 Contact: Dale Wheeler Phone: 800-348-9839 Fax: 941-482-3539 fsi@flexstake.com	a. 48"	602.5	2,000	\$13.00	056-33-10-1030
	b. 60#	603.5	2,000	\$13.70	
	c. 66"	604	1,000	\$14.40	
	d. 72"	604.5	1,000	\$15.10	
	e. 78"	605	1,000	\$15.80	
	GUARANTEED DELIVERY: 15 DAYS A/R/O				

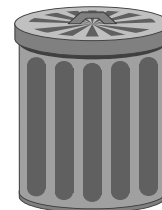
Product Pricing – Channelizers (Drums), Recycled

Contractor	Channelizer Description	Mfr./Cat. Ref. No.	Estimated Quantity	Unit Price	Commodity Code
Work Area Protection Corp. PO Box 4087 2500 Production Drive St. Charles, IL 60174-9081 Contact: Thomas Bednar Phone: 1-800-327-4417 Fax: 630-377-9270 workarea@workareaprotectioncorp.com Guaranteed Delivery: 5 – 10 days A/R/O	Drum with no base with:				056-33-10-1030
	4" engineer grade stripes	B400 4-4E9	500	\$22.00	
	4" high intensity grade stripes	B400 4-4HI	1000	\$36.00	
	4" super high intensity grade stripes	B400 4-4D9	1000	\$46.00	
	6" engineer grade stripes	B400 4-6D9	500	\$24.50	
	6" high intensity grade stripes	B400 4-6HI	1000	\$44.00	
	6" super high intensity grade stripes	B400 4-6D9	1000	\$56.00	
	Drum with 25lb. Molded rubber base with:				
	4" engineer grade stripes	B400 25R4-4E9	500	\$35.00	
	4" high intensity grade stripes	B400 25R4-4HI	1000	\$49.00	
	4" super high intensity grade stripes	B400 25R4-4D9	1000	\$59.00	
	6" engineer grade stripes	B400 25R4-4E9	500	\$37.50	
	6" high intensity grade stripes	B400 25R4-4HI	1000	\$57.00	
	6" super high intensity grade stripes	B400 25R4-4D9	1000	\$69.00	
	Drum with 40lb. Molded rubber base with:				
	4" engineer grade stripes	B400 40R 4-E9	500	\$42.00	
	4" high intensity grade stripes	B400 40R 4-HI	1000	\$56.00	
	4" super high intensity grade stripes	B400 40R 4-D9	1000	\$66.00	
	6" engineer grade stripes	B400 40R 4-E9	500	\$46.00	
	6" high intensity grade stripes	B400 40R 4-HI	1000	\$60.00	
	6" super high intensity grade stripes	B400 40R 4-D9	1000	\$74.00	
	Drum with plastic (snaps on drum and sandbags sit in base as an internal ballast) with:				
	4" engineer grade stripes	B400 PB4-4E9	500	\$26.00	
	4" high intensity grade stripes	B400 PB4-4HI	1000	\$40.00	
	4" super high intensity grade stripes	B400 PB4-4D9	1000	\$51.00	
	6" engineer grade stripes	B400 PB4-4E9	500	\$29.00	
	6" high intensity grade stripes	B400 PB4-4HI	1000	\$49.00	
	6" super high intensity grade stripes	B400 PB4-4D9	1000	\$63.00	

How To Use This Contract: Call both of the contractors to place orders and/or request more information. OSD Update is also available on Comm-PASS and may also be referenced for full contract details, product specifications and ordering instructions.

Trash Bags, Plastic, Imprinted, Recycled

Contract #:	FAC40
Expiration Date:	02/14/05
DEP Contacts:	Peggy Harlow (617) 292-5861



Contract Summary: This contract provides plastic trash bags in two sizes (12-16 gallons and 30-33 gallons) with customized printing options. All bags contain a minimum of 20% post-consumer recycled content and are available in a range of colors. Commonwealth cities and towns that operate user-fee (Pay-As-You-Throw) programs may purchase from this contract.

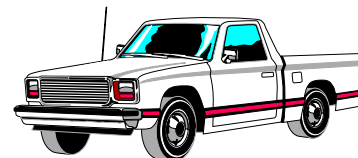
Contractor Information

Contractor	Contact	Phone	Email
The Bag Company	Paul Bitters	(413) 774-3683	sales@bagimprinters.com
Boxes and Bags Unlimited	Jeffrey Marcotte	(800) 696-6702	bags528@aol.com

How to Use this Contract: Contact DEP for information and pricing details, or see the vendors on the web at www.comm-pass.com.

Vehicles, Electric (Zero Emission)

Contract #:	VEH08 (expired)
New contract pending – to be called Vehicles, Zero Emission (ZEV)	
Procurement Team Leader:	Ron Whitaker (617) 720-3112
Environmental Contact:	Marcia Deegler (617) 720-3356



Contract Summary: The new statewide contract will include compressed natural gas (CNG) vehicles and electric pick-up trucks and passenger vehicles, also known as zero-emission vehicles (ZEVs). ZEVs are being purchased in Massachusetts as a result of Federal and State Executive Orders and as a way of dramatically reducing various types of air pollution, including particulate matter, ground level ozone, sulfur dioxide, nitrous oxide and carbon dioxide. The contract also provides for inductive and conductive charging stations, which are necessary to charge these vehicles. Because ZEV technology is changing rapidly, OSD recommends that all acquisitions from this contract be made through a lease.

Contractor Information

Manufacturers	Contacts	Types of Vehicles	Battery Type
To Be Announced			

How to Use this Contract: The upcoming OSD Update will include a list of vehicles offered by each awarded vendor as well as their respective pricing. Customers may also contact OSD for information on vehicle specifications and contract terms.

Vehicles, Hybrid

Contract #: VEH34	Expired
Expiration Date:	NEW Contract VEH58 to be awarded December 2004
Procurement Team Leader:	Ron Whitaker (617) 720-3112
Environmental Contact:	Marcia Deegler (617) 720-3356

Contract Summary: As part of the Commonwealth's efforts to reduce emissions of greenhouse gases, and generally minimize the Commonwealth's impact on the environment, the Commonwealth of Massachusetts plans to establish a new Statewide Contract for the purchase of Hybrid Electric Vehicles. This contract will allow departments and political subdivisions to purchase fuel-efficient and cleaner vehicles for inclusion in their fleets. Such vehicles may include, but not be limited to, the Toyota Prius, Honda Civic, Honda Accord, Ford Escape and other hybrids as they become available.



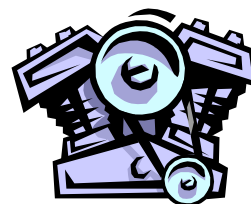
Contractor and Product Information

Contractor	Contact	Phone	Address	Type of Vehicles	Pricing

How to Use this Contract: See OSD Update for details on delivery, pricing, standards features and more at www.comm-pass.com. (Search under contract # VEH54 after December). Customers may also contact OSD for information on vehicle specifications and contract terms.

Vehicle Parts, Motorized Accessories/Supplies

Contract #: VEH11A	OSD Update #99-39D
Expiration Date:	03/22/05 New contract to be awarded 3/05
Procurement Team Leader:	Ron Whitaker (617) 720-3112
OSD Environmental Contact:	Marcia Deegler (617) 720-3395



Contract Summary: This contract establishes a list of qualified vendors to provide motorized vehicle parts, accessories and supplies, some of which are remanufactured. The contract is awarded both on a statewide and regional basis.

COMING IN 2005: The new contract also plans to include various engine retrofit devices designed to reduce emissions and particulate matter in diesel powered vehicles and equipment.

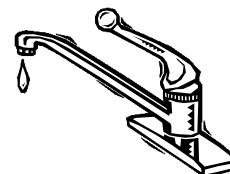
Contractor Information: The two vendors below currently supply remanufactured parts and/or accessories, and others may be added during the term of the contract through the open enrollment process. Interested users should consult OSD Updates for the most recent information on vendors and pricing and for a definition of the various regions.

Contractor	Contact	Product Category	Statewide or Regional Award
S. Camerota and Sons, Inc. PO Box 1134 Enfield, CT 06083	Frank Camerota Phone: 800-231-4005 Fax: 860-763-3724 Kevin Duston Phone: 800-247-4313	Remanufactured Parts	Statewide
Hub Starters and Alternators 172 Broadway Malden, MA 02184	Louis Farhas Phone: 781-322-6151 Fax: 781-322-6152	Remanufactured Parts	Massachusetts Highway Department Regions 3 and 4

How to Use this Contract: Please contact the vendors for a complete listing of products and pricing.

Water Treatment Chemicals - Pool Ionization

Contract #: FAC17	OSD Update - TBA
Expiration Date:	10/28/06 (w/ one 24-mo. option to renew)
Procurement Team Leader:	Kristal Doherty 617-720-3128
OSD Environmental Contact:	Marcia Deegler 617-720-3356



Contract Summary: While this contract was primarily awarded to provide conventional water treatment chemicals for such applications as drinking water, waste water, boiler plants and swimming pools, there is also a separate category included for the anti-microbial water treatment technology known as "pool ionization" for use in commercial pools .

Product Information: Pool Ionization, already in use in some commercial/public swimming pools in Massachusetts, represents an environmentally preferable alternative to the traditionally heavy use of chlorine and other chemicals. Ionization as it is applied to swimming pools, is the process of using a low voltage current to disperse positively charged copper and silver ions into the water. Since bacteria is negatively charged, these particles are attracted to the ions and are killed off as the charge penetrates the cell walls. The destroyed microorganisms clump together and are easily removed by the pool filter. **These systems result in a reduction of up to 80% in the use of chlorine.**

Commercial ionization units typically consist of a micro processor control box and a set of electrodes composed of copper and silver that are set slightly apart from one another in a cartridge at the site of the pool filter. The control box generates a precise low voltage DC current that travels between the electrodes and produces positively charged ions. Furthermore the water leaving the filter carries some of the ions into the pool, where the ions continue to kill bacteria, viruses, algae and fungi. The design of the control box varies by manufacturer and the installation depends on the type of pool. Please note that all systems offered are approved by the National Sanitation Foundation(NSF) and Massachusetts Department of Health. Reference **Commodity Code # 887-01-05-2045**.

Contractor Information

Contractor	Contact Person	Statewide or Regional	Products / Services Offered
Water Purification Associates 2 Rockwood Terrace Jamaica Plain, MA 02130	James Cochlin Phone: 888-214-0999 or 617-524-3160 Fax: 617-524-8042 jrcwpa@msn.com	Statewide	1) All equipment, products and services necessary to install, maintain and service the ionization technology, including training to customers and pool operators as needed. Manufacturer - Superior Aqua Enterprises
Conservation Solutions Corporation 162 Great Road Acton, MA 01720	Dan Cook Phone: 888-266-1945 or 978-266-1900 Fax: 978-266-1976 consvsol@aol.com	Statewide	1) All equipment, products and services necessary to install, maintain and service the ionization technology, including training to customers and pool operators as needed. Manufacturer - Caribbean Clear 2) Scale Removal for Pools/Spas Manufacturer - Nexteq Systems 3) "Chemical Free" treatment for boilers, cooling towers & chillers (see vendor for details)

How to Use This Contract: Customers should call the contractor(s) listed above for catalogs and full details on products and services offered by each and the pricing relevant to the specific usage and pool size of the application involved. Calls may also be made to the OSD contacts for information on the many environmental and health benefits of ionization, the negative health issues associated with chlorine, particularly in a pool situation and considerations to make in comparing the cost of both methods.

Master Service Agreements

Asbestos and Lead Paint Abatement Services

Contract #: FAC32

OSD Update #: 01-41A

Expiration Date:

03/25/06 (w/two 24-mo. options to renew)

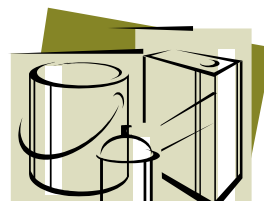
OSD Procurement Team Leader:

Michelle Bessler (617) 720-3139

OSD Environmental Contacts:

Marcia Deegler (617) 720-3356

Contract Summary: The contract provides a pre-qualified list of contractors offering asbestos and/or lead abatement services with a total value of less than \$10,000 per job. Any jobs over that amount must follow normal competitive procurement procedures. The contract was awarded on a regional basis with each contractor offering services within their normal business area. Fourteen asbestos/lead paint abatement contractors have been awarded so far.



How to Use this Contract: Detailed information on their services, geographical coverage, hourly rates, minimum service and travel charges, etc. is available on www.Comm-PASS.com. Use the "Contract Search link and indicate document # FAC32.



To keep informed about EPPs subscribe to the EPP Buyer Update

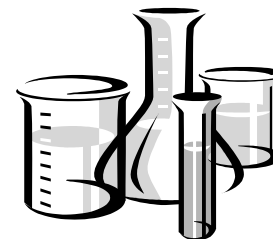
This electronic newsletter will bring you:

- Current information on environmental products and services,
- Updates on new statewide contracts for EPPs,
- Information on upcoming events,
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Environmental and Maintenance Diagnostic Testing Services



Contract #:	(Currently ENV01) New #: FAC30
Expiration Date:	11/30/04 (last extension)
OSD Environmental Contacts:	Marcia Deegler (617) 720-3356
OSD Procurement Team Leader:	Kristal Doherty (617) 720-3128

Contract Summary: The contract provides a list of pre-qualified consultants to provide diagnostic services of environmental conditions and mechanical equipment. Awarded contractors provide services in one or more of the following categories: Indoor Air Quality (IAQ) Testing; Title V Septic System Inspection; Asbestos testing; Soil, Water and Hazardous Material Characterization, Infrared Thermography Testing; Steam Trap Testing; Water Leak Detection; Sewer Leak Detection; Calibration of Meters and Equipment; Lead Testing; Integrity Testing – Various Pipes and Vessels; Machine Vibration Analysis; Fire Extinguisher Testing; Fire Alarm Testing. The contract does not include pricing information. Agencies may call several consultants to get telephone bids or develop and distribute project specifications and ask consultants for a written response.

Contractor	Contact Name	Phone	City, State	Services Offered
A.C. & M. Fire Equipment Co.	Peter Robinson	978-264-4412	Concord, MA	Fire Extinguisher/ Suppression Services
AMRO Environmental Lab. Corp.	Debbi Helms	617-469-7836	Merrimack, NH	Lab Services
ASAP Lead Paint Inspections, Inc.	John MacIsaac	617-288-8870	Dorchester, MA	Lead Testing Services
ATC Associates, Inc.	David Mitchell	781-932-9400	Woburn, MA	IAQ testing; Soil, H2O, Haz. Mat. Charact; Asbestos tstg. & analysis; Lead tstg.
AIRxpert Systems, Inc.	Stephen Wallis	781-862-4739	Lexington, MA	IAQ services
Covino Environmental Associates	Jennifer Archacki	781-933-2555	Woburn, MA	IAQ testing; Soil, H2O, Haz. Mat. Charact; Asbestos tstg. & analysis; Lead tstg.
Ducharme & Wheeler, Inc.	Philip J. Wheeler	978-779-6091	Bolton, MA	Soil, H2O, Haz. Mat. Charact; Title V Septic System
Environmental Enterprises & Assoc., Inc.	Ed Novak	781-982-0828	Norwell, MA	IAQ testing
Fuss & O'Neill, Inc.	David F. Hurley	413-567-9886	Longmeadow, MA	Soil, Water & Hazardous Material Charact.
GeoLabs, Inc.	David Kahler	781-848-7844	Braintree, MA	Lab Services
Gordon Air Quality Consultants, Inc.	Deborah D. Gordon	978-663-9213	Billerica, MA	IAQ Testing
HRP Associates	Jeff Mosholder	617-264-9979	Brookline, MA	IAQ Testing; Soil, H2O, Haz. Mat'l Charact
Louis Berger & Associates	Joseph Pratt	401-521-5980	Providence, RI	IAQ testing; Soil, H2O, Haz. Mat'l Charact.; Asbestos tstg. & analysis; Title V Septic System Inspection; Water and Sewer Leak Detection
Massachusetts Water Resource Authority	Dr. Michael Delaney	617-539-4302	Winthrop, MA	Lab Services
Nautilus Environmental Service, Inc.	David MacDonald	877-932-0036	Woburn, MA	Soil, Water and Hazardous Material Charact
OccuHealth, Inc.	Tom Hamilton	508-339-9119	Mansfield, MA	Indoor Air Quality testing
Pennoni Associates, Inc.	John Tedesco	617-542-6521	Boston, MA	IAQ testing; Soil, H2O, Haz. Mat'l Charact.; Asbestos tstg. & analysis; Lead tstg., Title V Septic System Insp.
Premier Laboratory, LLC	Robert Laferriere	800-334-0103	Brooklyn, CT	Lab Services
Ransom Environmental Consultants, Inc.	Stephen Ransom	978-465-1822	Newburyport, MA	IAQ testing; Soil, H2O, Haz. Mat'l Charact.; Asbestos tstg. & analysis; Lead tstg., Title V Septic System Insp.
Simmons Environmental Services, Inc.	Karen R. Simmons	978-463-6669	Salisbury, MA	Soil, Water and Hazardous Material Charact
Trident Environmental Group, LLC	William W. Nineve	978-469-9855	Haverhill, MA	IAQ testing; Asbestos tstg. & analysis; Lead tstg., Title V Septic System Inspection
Weston & Sampson Engineers, Inc.	Paul Sutton	978-532-1900	Peabody, MA	Title V Septic System Insp., Soil, H2O, Haz. Mat. Charact.
WhiteWater, Inc.	Robert E. Maynard	508-832-3295	Auburn, MA	Backflow Prevention Testing
Woods Hole Group Environmt. Lab., Inc.	Nicholas P. Corso	508-822-9300	Raynham, MA	Lab Services
Yee Consulting Group, Inc.	Jack Yee	617-423-0050 x201	Waltham, MA	IAQ testing; Soil, H2O, Haz. Mat'l Charact.; Asbestos tstg. & analysis; Lead tstg.

Fluorescent Lamp, Ballast, Computer and Cathode Ray Tube (CRT) Recycling

Contract #: FAC26	OSD Update #: 03-12A
Expiration Date:	10/14/05 (w/three 12-mo. options to renew)
OSD Procurement Contact:	Kristal Doherty (617) 720-3128
OSD Environmental Contact:	Marcia Deegler (617) 720-3356
DEP Contacts:	Jim McQuade (617) 348-4095

Contract Summary: This Master Service Agreement provides for the collection and recycling of waste materials in two categories:

Category	Description
Category A	Collection and Recycling of Fluorescent, HID and Other Lamps, Ballasts and Mercury Containing Devices
Category B	Collection and Recycling of CRT-Containing Electronics, Computer Components, Computer Peripherals and Miscellaneous Electronics

Mercury is a highly toxic material, which, if released, can damage the human nervous system, and can lead to toxic build up in fish and other wildlife. Thus proper management of fluorescent lamps, which contain mercury, is an integral part of the Commonwealth's efforts to continue improving the condition of our environment. In addition, Cathode Ray Tubes (found in TVs and computer monitors) and which have been banned from disposal sites in Massachusetts, are also being collected and recycled under this contract.

All materials, including mercury from lamps are processed and recycled for re-use, except for certain hazardous materials which are incinerated at a licensed facility. The contractor will provide a certificate of recycling or destruction of the materials collected whichever is appropriate. All pricing below includes the cost of packaging and transportation.

Contractor Information

Contractor	Contact Information	Category
Onyx/Superior Special Services Inc. 218 Canton Street Stoughton, MA 02072	Joseph Mokrisky Phone: 800-478-6055 or 781-341-6080 Fax: 781-341-6088 jmmokrisky@superiorserv.com	A and B
AERC.com, Inc. 5 Country Way, Beverly, MA 01915 or 2591 Mitchell Ave., Allentown, PA 18103	Dave Sherman Phone: 800-554-2372 or 413-786-2270 Fax: 978-927-7284 dsherman@aercycling.com	A
Northeast Lamp Recycling, Inc. 250 Main Street, PO Box 680, East Windsor, CT 06088	Robert E. Robert Phone: 888-657-5267 or 860-292-1992 Fax: 860-292-1114 robert@nrlamp.com	A
ElectroniCycle, Inc. 461-471 W. Broadway, Gardner, MA 01440	Debra Peloquin Phone: 800-829-5082 or 978-632-7666 Fax: 978-632-1651 deb@electronicycle.com	B

How to Use this Contract: See www.comm-PASS.com and the OSD Update when it is published, for complete contract details on packaging options and pick-up instructions, pricing for the various materials included, and more.

Hazardous Material Collection Services

Contract #: FAC36	OSD Update #: 02-40B
Expiration Date:	10/07/05 (w/three 12-mo. options to renew)
DEP Contact: Peggy Harlow (617) 292-5861	
OSD Contacts: Kristal Doherty (617) 720-3128, Marcia Deegler (617) 720-3356	



Contract Summary: A Statewide Contract for the Collection of Hazardous and Medical wastes has been awarded by the Operational Services Division (OSD) and Department of Environmental Protection (DEP). Contracts have been awarded in the three categories identified below:

Category	Description
Category I	Hazardous Material Collection and Disposal <ul style="list-style-type: none"> Hazardous material collection and disposal, including but not limited to, automotive wastes, various chemical wastes, asbestos-containing wastes, and compressed gas cylinders, as well as lab packing services Abandoned/unidentified waste sampling, analysis and profiling Waste management related labor Emergency response Training related to the handling and management of hazardous materials
Category II	Hazardous Material Collection Events <ul style="list-style-type: none"> Hazardous material collection events, including all set up, materials and handling necessary to conduct such events at municipalities and other sites throughout the Commonwealth
Category III	Medical Waste Collection and Disposal <ul style="list-style-type: none"> Collection and disposal of medical/infectious/regulated wastes, including, but not limited to, medical waste as defined in 40 CFR Part 259.30.

Contractor Information: The following Contractors have been awarded a contract in the identified categories. Be advised that Contractors have been awarded in specific categories and are only permitted to provide services in those categories for which they have received an award. **New pricing June, 2004.**

Category	Contractor / District Awarded	Contract Manager(s) Questions, Problems, Concerns	Scheduling, Ordering, Price Quotes	Email / Website
Category I	Clean Harbors <i>Statewide</i>	Dave Batagowski 800-282-0058 x3373 Fax: 781-848-9629	Phone: 800-444-4244 Oil: 800-522-4645 Emergency Response 800-Oil Tank (645-8265)	Batagowskid@cleanharbors.com www.cleanharbors.com
	Triumvirate <i>Statewide</i>	Tom Aicardi 800-966-9282 x213 or 617-628-8098 x213 Fax: 617-628-8099	Leah Ross 800-966-9282 x225 or 617-628-8098 x225 Emergency Response Mark Erickson 800-966-9282 (24 hours)	Lross@triumvirate.com taicardi@triumvirate.com www.triumvirate.com
Category II	Clean Harbors <i>Statewide</i>	Brenda Leonardo / Mariann Klosin 800-243-5116 or 978-683-1002 Fax: 978-683-0390	Brenda Leonardo / Mariann Klosin 800-243-5116 or 978-683-1002 Fax: 978-683-0390	Leonardo.brenda@cleanharbors.com Klosin.mariann@cleanharbors.com www.cleanharbors.com
	General Chemical Corp. - Western Region*	Steve Ganley 508-872-5000 Fax: 508-875-5271	Ed Price or Kerry Wallace 508-872-5000 Fax: 508-875-5271	Sganley@comcast.net www.generalchemical.com
	Jones Environmental Services, Northeast: Div. Of Veridium Eastern Region*	Kevin Poulin 978-453-7772 Fax: 978-453-7775	Kevin Poulin 978-453-7772 Fax: 978-453-7775	kpoulin@veridium.com
	Onyx Environmental Services <i>Statewide</i>	James Sullivan 508-804-4840 Fax: 508-804-4838	James Sullivan 508-804-4840 Fax: 508-804-4838	Jsullivan1@onyxes.com
Category III	Medical Waste Disposal Company <i>Statewide</i>	Marc Selman 508-651-0892 Fax: 508-256-0067	Marc Selman 508-651-0892 Fax: 508-256-0067	Mselman@mwdconline.com
	Stericycle, Inc. <i>Statewide</i>	Michelle Malone 800-231-7233 x24 Fax: 978-521-2196	Michelle R. Malone 800-231-7233 x24 Fax: 978-521-2196	Mmalone@stericycle.com www.stericycle.com

In Category 2, the Eastern Region is defined as Massachusetts Highway Departments (MHD) Districts 3-5, Martha's Vineyard and Nantucket, Western Region is defined as Massachusetts Highway Department Districts 1 and 2.

Integrated Pest Management

Contract #: FAC35 **OSD Update #00-20**
Expiration Date: **06/30/05 (w/two 12-mo. options to renew)**
Procurement Team Leader: **Kristal Doherty (617) 720-3128**
 Trevor Battle, AGR (617) 626-1775



Contract Summary: In conjunction with an Executive Order recently signed by the Governor, which requires all state agencies to use an **Integrated Pest Management (IPM)** approach to pest control, The Facilities PMT, in cooperation with the Department of Food and Agriculture, has established a statewide contract to provide IPM services.

This contract provides facilities with a pre-qualified list of contractors experienced in IPM from which to obtain pricing. IPM helps to reduce use of toxic pesticides through an integrated approach to pest control which pursues continuous monitoring, small scale maintenance to plug holes, examination of cleaning and trash services and any other activity which may affect the level of pest infestation.

Contractor Information:

Contractor	Contact Name	Phone	Address	Category*
Mass Pest Elimination	Richard Suchocki	508-755-8400	7 Kosta Street, Worcester, MA 01607	All
Pest-End, Inc.	Andrew Carace	978-794-4321	15 Pelham Street, Methuen, MA 01844	All
Waltham Services Co.	Michael Botte	800-562-9287	817 Moody Street, Box 538, Waltham, MA 02254	All
Watch All, Inc.	Jonathan Boyar	800-649-7228	408 Washington Street, Weymouth, MA 02188	All
Flynn Pest Control, Inc.	Alan S. Bliss	800-237-2847	32 Anawan Street, Rehoboth, MA 02769	All
Accurate Termite & Pest Control	Glenn Olesuk	413-599-1538	8 Wilson St. PO Box 84, Wilbraham, MA 01095	Campus, large & small
B & B Pest Control	John Bozarjian	781-599-4317	29 School Street, Saugus, MA 01906	All
Ransford Pest Control, Inc.	Carl Anderson	508-756-5197	218 Chandler Street, Worcester, MA 01609	All
Terminix International	Dean Alexson	781-932-9244	185 New Boston Road, Woburn, MA 01801	All
MD Weaver Corp.	Mark Weaver	508-647-0537	4 Mechanic Street, PO Box 707, Natick, MA 01760	Campus, large & small
Minuteman Pest Control Co., Inc.	Matthew Zacarian	413-586-1009	90 Conz Street, Northampton, MA 01060	All
Pro Pest Control	John Hulett	978-452-3960	Box 494, Lowell, MA 01853	Campus, large & small – Districts 3,4
Braman Chemical	Ben Lazarus	508-755-5410	1027 Main Street, Worcester, MA 01603	All – Districts 1,2,3,4
Colonial Pest Control, Inc.	Michael Pratt	508-792-9000	32 Lake Avenue, Worcester, MA 01604	Campus, large & small – Districts 3,4
Hudson Pest Exterminators	John Drummey	978-562-2553	6 Bush Road, Hudson, MA 01749	Campus, large & small – Districts 3,4
Orkin Exterminating Co., Inc.	Bill Siegel	781-938-8909	35H Industrial Parkway, Woburn, MA 01801	All
Ultrafast Pest Control	Robert Cormier	781-894-8461	738 Main Street #384, Waltham, MA 02451	Campus, large & small – District 4
American Exterminating Co.	Robert Russell	413-781-0044	169 William Street, Springfield, MA 01105	Campus, large & small – Districts 1,2
Yankee Pest Control	Galvin Murphy	781-397-9923	860 Main Street, Malden, MA 02148	All – Districts 3,4,5
Economy Pest Control, Inc. (Div. Of M&C Pest Control)	William J. Murphy	617-361-5221	PO Box 366322, Hyde Park, MA 02136	All
New Tech Pest Control	Robert Cianci	978-670-6423	PO Box 480 Billerica, MA 01821	All – District 4

* Categories: Buildings, Large Buildings, Campus-type Facilities and Correctional Facilities. If Category is specified as "All", the contractor has been approved to service all types of facilities.

Scrap Tire Removal/Disposal Services

Contract #: SSPO1	OSD Update #00-41C (New Contract # will be VEH60)
Expiration Date:	02/28/05
OSD State Surplus Property Coordinator:	Paul Guerino (617) 720-3146

Contract Summary: This contract was established to provide Commonwealth agencies and political subdivisions with a means to recycle / remove scrap tires and tire shreds in an environmentally sound manner. Under the terms of this contract, such removal may be conducted in one of two ways:

- 1) The contractor may be requested to pick-up the tires or shreds from a Commonwealth location. In this situation, the contractor will remove, pack, make ready for shipment, and incur all freight costs with the transport of all tires (with or without rims) and tire shreds from each holding location. (A minimum of 1 ton of material is preferred in order to request this service).
- 2) A state agency or municipality may deliver the material to the contractor's facility. Here the agency or municipality will be responsible for the preparation of the weight slip and bill of lading so that the tires can be accepted by the contractor. It is also advised that a department contact the contractor prior to delivering scrap tires to the contractor's recycling facility.



Contractor Information

Contractor	Phone / Fax	Business Address	Recycling Address
J. P. Routhier & Sons, Inc.	Phone: (978) 772-4251 Fax: (978) 772-5528	256 Ayer Road Littleton, MA 01460	Willow Road Ayer, MA

Service Pricing

Unit Price if Contractor Removes Tires from Facility	Unit Price if Agency Delivers Tires to Contractor*
\$ 225 per net ton	\$ 180 per net ton

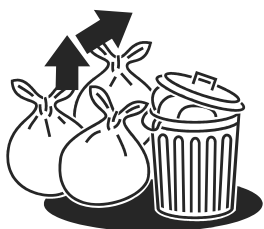
Net Ton = 2000 pounds.

**Important: Call first to be scheduled for drop-off.
Within a day or two is sufficient.*

How to Use this Contract: For complete details on either the process, including a description of the contractor's responsibilities and the terms and conditions of the contract, please consult the OSD Update at www.comm-pass.com. Then use the "search button" for the contract # VEH60.

Solid Waste and Recycling Services

Contract #: FAC33	OSD Update # 01-28
Expiration Date:	02/13/07 (w/three 36-mo. options to renew)
Deputy Procurement Team Leader:	Michelle Bessler (617) 720-3139
OSD Environmental Contact:	Marcia Deegler (617) 720-3356



Contract Summary: This contract consists of a pre-approved list of contractors, each of whom offers waste collection and/or recycling services, ranging from the handling of a single material, to providing a broad array of waste management services. Please note that this contract does not cover hazardous materials or universal wastes such as fluorescent lamps. This contract does not include pricing as the PMT has determined that specific pricing for solid waste/recycling services across the state would have been impossible to determine. Departments are responsible for soliciting waste and

recycling proposals from the approved list of contractors and negotiating pricing based on the type and scope of services being requested.

The contract was re-opened in early 2004 and ten new contractors were added. Services across the board that are provided by various contractors include:

- **Solid Waste Collection** for: MSW, C&D, Bulky waste and ABC waste
- **Recycling Services** for: white office paper, mixed paper, paper shredding, old corrugated cardboard, metal cans and containers, plastic bottles and containers, leaves and yard waste, food waste, scrap metal, textiles, street sweepings, white goods, C&D, ABC waste.

Some contractors also provide **Resource Management Services** in order to assist agencies and others in consolidating their waste management programs to save money on disposal costs wherever possible.

How to Use this Contract: Agencies and departments may choose one or more of the awarded contractors to design a plan for the most efficient and cost effective waste management program that addresses the needs of their facility. See the OSD Update at www.comm-pass.com using the search button and contract # FAC33 to see all the contractors and the services they provide.

Surplus Office Disposal Services

Contract #: SSP02	OSD Update #02-03C
Expiration Date:	07/8/05 (Upon expiration, this will be incorporated into the Moving Contract, #FAC42)
OSD Procurement Team Leader:	Michelle Bessler (617) 720-3139 Paul Guerino (617) 720-3146



Contract Summary: The purpose of establishing this contract is to assist agencies in the proper removal and disposal of office furniture and equipment that has been determined to be scrap and has already gone through the process of the State Surplus Property Office. In addition, the vendors awarded on this contract have agreed to research and utilize all means of recycling the various furniture items and/or parts prior to rendering it for disposal.

How to Use this Contract: See the contract on Comm-PASS for the details of the contract and a list of vendors and their contact information at www.comm-pass.com. Use the search button and indicate #SSP02.

In July, 2005, this contract will be automatically incorporated under the current Moving Statewide Contract, #FAC42.



www.mass.gov/osd/epp